Fact-

Finding

Hearing

DISTRICT OF COLUMBIA

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ALCOHOLIC BEVERAGE CONTROL BOARD

+ + + + + MEETING

IN THE MATTER OF:

Melles Hospitality Group, LLC t/a The Alibi Restaurant and Lounge 237 2nd Street, NW Retailer CR - ANC-6C License No. 93491

(New Application)

January 29, 2014

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Ruthanne Miller, presiding.

PRESENT:

RUTHANNE MILLER, Chairperson NICK ALBERTI, Member DONALD BROOKS, Member HERMAN JONES, Member MIKE SILVERSTEIN, Member HECTOR RODRIGUEZ, Member JAMES SHORT, Member

ALSO PRESENT:

ERIN MATHIESON, ABRA Investigator ABYIE GHENENE, ABRA Investigator

| | Page 2 |
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| 1 | P-R-O-C-E-E-D-I-N-G-S |
| 2 | (10:45 a.m.) |
| 3 | CHAIRPERSON MILLER: We have a |
| 4 | Fact-Finding Hearing that was put on the 9:30 |
| 5 | calendar as well, that is Alibi Restaurant and |
| 6 | Lounge located at 237 2nd Street, N.W., |
| 7 | License No. 93491, in ANC-6C. |
| 8 | Okay. When you are ready, why |
| 9 | don't we start with introductions? We can |
| 10 | start on my right. |
| 11 | MR. KLINE: Yes, good morning. |
| 12 | Andrew Kline on behalf of the applicant. |
| 13 | State your name for the record. |
| 14 | MR. MELLES: Abraham Melles. |
| 15 | MR. SCAHILL: Martin Scahill. |
| 16 | CHAIRPERSON MILLER: I'm sorry, |
| 17 | what's your name? |
| 18 | MR. SCAHILL: Martin Scahill. |
| 19 | CHAIRPERSON MILLER: Okay, um-hum. |
| 20 | Did you say your name? |
| 21 | MR. KLINE: Yes, Abraham Melles. |
| 22 | MR. MELLES: Abraham Melles. |
| | |

| | Page 3 |
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| 1 | MR. KLINE: He is the managing |
| 2 | member and 36 percent owner of the LLC. |
| 3 | CHAIRPERSON MILLER: Okay. And on |
| 4 | my left? |
| 5 | INVESTIGATOR MATHIESON: Erin |
| 6 | Mathieson, Investigator for ABRA. |
| 7 | INVESTIGATOR GHENENE: And Abyie |
| 8 | Ghenene, Investigator for ABRA. |
| 9 | CHAIRPERSON MILLER: Okay. Thank |
| 10 | you. So the Board has before it an |
| 11 | application for a new license and the Board |
| 12 | called this hearing to gather more facts, |
| 13 | because I guess Mr. Scahill, is that how you |
| 14 | pronounce it? |
| 15 | MR. SCAHILL: Correct. |
| 16 | CHAIRPERSON MILLER: Okay. My |
| 17 | notes indicate you own 49 percent share of the |
| 18 | ownership and you had been working at |
| 19 | Brother's Place in security and management |
| 20 | previously. This is just setting it and then |
| 21 | you can address it. |
| 22 | And in light of some of the issues |
| | |

Page 4 1 that were at Brother's Place, including sale to minor, issues like that, we just want to 2 get some more information from you. 3 And also, we wanted to have the 4 5 investigators address an investigation they 6 did at My Brother's Place. And you will have 7 a chance to respond to that. 8 MR. KLINE: All right. 9 CHAIRPERSON MILLER: Is there a 10 question? 11 MR. KLINE: Yes. CHAIRPERSON MILLER: 12 Okay. 13 MR. KLINE: Just a couple of things. One is I would note for the record 14 15 that I was just this minute handed an investigative report, I presume, and it says 16 17 it relates to My Brother's Place. CHAIRPERSON MILLER: Um-hum. 18 19 MR. KLINE: We inquired as to, as 20 we always do when these Fact-Findings are 21 scheduled, what the issues will be. And I conferred with the Investigators. I'm a 22

little surprised to be handed a report as the hearing has begun.

Be that as it may, I certainly respect the Board's concern about the application and its right to call this Fact-Finding Hearing. But what I would like to do is give an overview, which I think may go a long way towards satisfying the Board, and the Board probably will have questions of the applicant.

rirst let me say that this is a new application. This is a new business.

It's a completely new business. Mr. Melles is the managing member. He has other business interests. He runs a company called Crystal Transportation -- Parking and Transportation.

He has also been in the restaurant business. He worked in Ruth's Chris for a number of years and he owned an Eritrean restaurant in Virginia where he was the holder or that business was the holder of an ABC License.

Page 6 1 He is the managing member of this business and he along with his -- first 2 cousin? 3 MR. SCAHILL: Yes. 4 MR. KLINE: First cousin own a 5 majority of the interest in the business. 6 will note that Hailemariam Negash, who is not 7 present today, is a 15 percent owner and he 8 9 along with Mr. Melles own a controlling 10 interest in this limited liability company. 11 And indeed, Mr. Melles, is the managing member. 12 13 In terms of the business, this is a -- gotten remodeled. This is a completely 14 new business. They have expanded the kitchen. 15 It is twice the size of what it was 16 17 previously. It is -- the physical plant is completely different. 18 In addition to that, in terms of 19

In addition to that, in terms of the cliental and what they expect, they have done -- they have given really quite a bit of thought as to what this business will be. And

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I would like to hand up to the Board sort of a marketing overview and a summary of the competition, which demonstrates the thought that has been given in terms of what this business will be.

We are aware, certainly and Mr.

Scahill is aware, that there are issues in

connection with the previous business. He was

not in control of that business. He was

involved and we know that he was certainly

present when there were visits to the

establishment, but he was not the one that was

in control.

In fact, he is not in control of this business either, that is Mr. Melles, as the managing member, and along with his cousin, owns the majority interest in the business. So this is a completely separate business.

By way of background, the Board should know that originally Mr. Melles was going to buy the business, at least the

physical plant and the lease and what have you, from My Brother's Place. That deal fell apart. He then went to the landlord and negotiated a lease directly with the landlord for the lease of the space and from there, they proceeded to apply for a new ABC License and had gotten remodeled the premises to reopen Alibi, which, as I said, is completely different from the previous business.

That's kind of an overview. I also have a menu here, several menus and I would hand this up to the Board and ask the Board to certainly inquire further as to concerns that you have with respect to this business.

CHAIRPERSON MILLER: Well, I would just like to ask what Mr. Scahill's role will be in this business.

MR. KLINE: Mr. Scahill will be involved in operations. He has had experience in the business. In fact, the Board should also know that Mr. Scahill and Mr. Melles have

worked together previously, not in the restaurant business, but, in connection with the parking and transportation business that Mr. Melles owns also.

Mr. Scahill has also already taken ABRA's New Licensee Orientation Program and will also be completing the ID Check Program. You can hear from him and he is a firm believer in the free training that is available from ABRA and will take advantage of it and has already done so with respect to the New Licensee Orientation.

CHAIRPERSON MILLER: Okay. I do
just want to clarify for the record that this
is just a Fact-Finding. Nobody is testifying
under oath or being cross-examined and can ask
questions of each other. And I'm sorry that
you didn't, Mr. Kline, get a copy of this
report prior to this hearing. But I think
that our Investigators will be able to at
least give us a summary and I don't think it
will be a surprise.

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| 1 | Let me just ask this. Mr. |
| 2 | Scahill, do you have a did you receive a |
| 3 | copy of this investigative report, at some |
| 4 | point? |
| 5 | MR. SCAHILL: I don't receive. |
| 6 | CHAIRPERSON MILLER: You didn't? |
| 7 | MR. SCAHILL: No. |
| 8 | CHAIRPERSON MILLER: Not when you |
| 9 | were at the other restaurant? |
| 10 | MR. SCAHILL: No, I was not there |
| 11 | on full-time basis. I was on payroll |
| 12 | CHAIRPERSON MILLER: Okay. |
| 13 | MR. SCAHILL: for hours worked. |
| 14 | CHAIRPERSON MILLER: Okay. Does |
| 15 | anybody have any questions right now or we can |
| 16 | hear from the Investigators and then |
| 17 | MEMBER ALBERTI: I actually |
| 18 | well, can I ask Mr. Scahill a question? |
| 19 | CHAIRPERSON MILLER: Sure, yes, |
| 20 | yes, go ahead. |
| 21 | MEMBER ALBERTI: All right. Well, |
| 22 | actually, I'm not sure who I should be |
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| | Page 11 |
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| 1 | directing my first question to, but I will |
| 2 | just put it out there and whoever can answer |
| 3 | it. |
| 4 | So who is the landlord? Who is |
| 5 | the owner of this property? |
| 6 | MR. MELLES: They are not here. |
| 7 | Business One is the managing the property |
| 8 | manager. |
| 9 | MEMBER ALBERTI: Business One? |
| 10 | MR. MELLES: Yes. |
| 11 | MEMBER ALBERTI: Okay. Is that an |
| 12 | LLC? |
| 13 | MR. KLINE: Actually for the |
| 14 | record, since I have it handy, the landlord is |
| 15 | Second Street Properties, LLC. And I would |
| 16 | MEMBER ALBERTI: And who are the |
| 17 | members of that? |
| 18 | MR. KLINE: I don't know, but I |
| 19 | would represent to the Board that I negotiated |
| 20 | the lease and this is an arm's length |
| 21 | transaction. I mean, there is no ownership |
| 22 | interest between this entity and the landlord. |
| | |

Page 12 1 It is an arm's length deal. MEMBER ALBERTI: Okay. Thank you, 2 Mr. Kline. But I will tell you that my policy 3 is trust, but verify. 4 MR. KLINE: No, I have no problem 5 with that. 6 MEMBER ALBERTI: So I would ask 7 that you submit to us, before we make our 8 9 decision or I make my decision, who are the 10 members, all of the members of the LLC for 11 Second Street Properties, the landlord. MR. KLINE: To the extent that I 12 13 can discover that information, I'm happy to 14 provide it, but as you may or may not know, LLCs are not required to disclose who their 15 16 members are. 17 MEMBER ALBERTI: I understand 18 that. MR. KLINE: So I mean, I will 19 20 certainly --21 MEMBER ALBERTI: Well -- okay, go ahead. 22

MR. KLINE: -- summarize the interactions that I have with the landlord.

I'll put it in an affidavit, but I mean I can certainly put it in an affidavit information which will demonstrate this was an arm's length transaction. I mean, that was what went on. We would be happy to layout the history in an affidavit.

And certainly, you know in the future, so we can streamline these proceedings, if we will get some notice as to what the Board wants to find facts about, we can certainly be better prepared.

MEMBER ALBERTI: Okay. Thank you for that, Mr. Kline, but I will mention that I will look forward to your affidavit and the information you have to show that it's an arm's length. One of the things I will be looking for is assurances, confirmation that the former owner Charles Swan or none of the other owners, licensees of My Brother's Place are -- have any connection to that property

1 whatsoever.

MR. KLINE: What I would like to do then, if that's a concern, is put them under oath and we will deal with that right now.

MEMBER ALBERTI: Well, you don't know who the owners are of this property, so I don't know how they would know. I mean --

MR. KLINE: Well, I --

MEMBER ALBERTI: -- if you don't know, certainly your clients don't know, because they would have communicated that to you.

MR. KLINE: Mr. Alberti, with all due respect, I don't know how the owners of the real property are terribly relevant to this ABC licensing proceeding. The issue is who owns and operates this business, who will have an interest in this business, who will manage this business and with all due respect and I do say that my information is there is no connection between them, but I think the

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| 1 | relevant issue is who owns this business, not |
| 2 | who is the landlord. |
| 3 | MEMBER ALBERTI: Let me break it |
| 4 | down for you. It's very simple, Mr. Kline. |
| 5 | If Mr. Swan or one of the former licensees of |
| 6 | My Brother's Place is an owner of that |
| 7 | property, then that calls into question, to me |
| 8 | at least, whether or not this is an arm's |
| 9 | length transaction. Is that clear enough for |
| 10 | you? |
| 11 | MR. KLINE: Yes. I mean, I |
| 12 | MEMBER ALBERTI: Okay. Thank you. |
| 13 | MR. KLINE: understand what you |
| 14 | are saying. |
| 15 | MEMBER ALBERTI: All right. Thank |
| 16 | you. All right. Mr. Scahill? |
| 17 | MR. SCAHILL: Yes, sir? |
| 18 | MEMBER ALBERTI: You worked for My |
| 19 | Brother's Place in the past? |
| 20 | MR. SCAHILL: In more of an |
| 21 | advisory role or, you know, helping out as an |
| 22 | investment owner. |
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| 1 | MEMBER ALBERTI: You were an |
| 2 | investment owner? |
| 3 | MR. SCAHILL: I was an investment |
| 4 | owner. I was not on the payroll. |
| 5 | MEMBER ALBERTI: So you owned what |
| 6 | you were |
| 7 | MR. SCAHILL: I put some money in. |
| 8 | MEMBER ALBERTI: And how much of |
| 9 | an interest did you own of My Brother's Place? |
| 10 | MR. SCAHILL: It was 8 percent. |
| 11 | MEMBER ALBERTI: How much? |
| 12 | MR. SCAHILL: 8. |
| 13 | MEMBER ALBERTI: 8 percent? |
| 14 | MR. SCAHILL: Correct. |
| 15 | MEMBER ALBERTI: Okay. So you are |
| 16 | well, I'll have to check to see if your |
| 17 | name appeared. Just one moment. Okay. Thank |
| 18 | you. I'm sorry for that interruption. |
| 19 | So I'm not sure you answered my |
| 20 | question. Did you work there? |
| 21 | MR. SCAHILL: Sorry? Did I work |
| 22 | there? Periodically. |
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| MEMBER ALBERTI: All right. As an |
| employee or just as an investor? |
| MR. SCAHILL: As an investor. I |
| was not paid. |
| MEMBER ALBERTI: Okay. Very good. |
| Describe your sort of involvement, duties for |
| the former license, My Brother's Place. What |
| did you do for them? |
| MR. SCAHILL: Just help out with |
| some administrative tasks and I used to |
| sometimes help at the door sometimes during |
| the weekends and so forth. You know, I would |
| consult somewhat with Catholic University on |
| some steps. I was actually involved in trying |
| to collectively come up with ways that we |
| could control some of the concerns we had with |
| the underage drinking there, so we worked with |
| them. |
| I scheduled twice yearly meetings |
| with Catherine Jennings and the students |
| there. |
| MEMBER ALBERTI: So is it fair to |
| |

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| 1 | say that you were acted as a representative |
| 2 | for this license in communications with |
| 3 | Catholic University? |
| 4 | MR. SCAHILL: Myself and the ABC |
| 5 | Board, yes, we worked together on that. |
| 6 | MEMBER SILVERSTEIN: I'm sorry? |
| 7 | MEMBER ALBERTI: No. As a |
| 8 | representative of the licensee? |
| 9 | MR. SCAHILL: Oh, yes, yes. |
| LO | MEMBER ALBERTI: Okay. So you |
| L1 | were. Okay. And you were this is my next |
| L2 | question. And you were a representative of |
| L3 | the licensee in communications and |
| L 4 | interactions with the ABRA personnel? |
| L5 | MR. SCAHILL: I wasn't on the ABC |
| L6 | License, no, but I mean, did I help with |
| L7 | MEMBER ALBERTI: Did you act as a |
| L8 | representative? |
| L9 | MR. SCAHILL: Sometimes, yes. |
| 20 | MEMBER ALBERTI: Okay. Thank you. |
| 21 | How long of a period were you functioning in |
| 22 | those roles? |
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| 1 | MR. SCAHILL: It was on and off. |
| 2 | The last time really was probably in May of |
| 3 | 2012. |
| 4 | MEMBER ALBERTI: How long? When |
| 5 | did it start? 2010? 2000? |
| 6 | MR. SCAHILL: It was 2010. Yeah, |
| 7 | it would probably be 2010. |
| 8 | MEMBER ALBERTI: And were you an |
| 9 | owner or part owner before then? |
| 10 | MR. SCAHILL: Correct, yes. |
| 11 | MEMBER ALBERTI: You were? When |
| 12 | did you become a part owner? |
| 13 | MR. SCAHILL: October 6, 2004 is |
| 14 | when |
| 15 | MEMBER ALBERTI: Pardon? |
| 16 | MR. SCAHILL: the business |
| 17 | this is October 6, 2004 when the business was |
| 18 | started. |
| 19 | MEMBER ALBERTI: Okay. And when |
| 20 | did you start sort of actively being part of |
| 21 | this business? Sort of more on the day-to- |
| 22 | day. I mean, I would assume and I say day- |
| | |

Page 20 1 to-day because you acted as a representative in communications with ABRA staff and ABRA 2 3 Investigators. You acted as a representative in communications with Catholic University. 4 So you had a pretty active role. 5 When did that begin? 6 7 MR. SCAHILL: That was probably around the 2009/2010 time period. 8 9 MEMBER ALBERTI: Okay. And why 10 not before then? 11 MR. SCAHILL: I was -- I had fulltime employment. I also had another business 12 13 that I had in Virginia, a business, Mortimer 14 Chemicals of Europe. MEMBER ALBERTI: Just bear with me 15 16 for a moment. Do you remember meeting in 17 March some time of 2012 with our Investigators and members from Catholic University? 18 MR. SCAHILL: At Catholic 19 20 University? MEMBER ALBERTI: I don't remember. 21 I don't know where it is. 22

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| 1 | MR. SCAHILL: There was a meeting |
| 2 | at Catholic University, that would be correct. |
| 3 | MEMBER ALBERTI: With Catholic |
| 4 | University and our Investigators? |
| 5 | MR. SCAHILL: Correct. That was |
| 6 | arranging schedules, yes. |
| 7 | MEMBER ALBERTI: Do you recognize |
| 8 | the Investigators? |
| 9 | MR. SCAHILL: I do. |
| 10 | MEMBER ALBERTI: That are sitting |
| 11 | here? |
| 12 | MR. SCAHILL: Yes. |
| 13 | MEMBER ALBERTI: Okay. All right. |
| 14 | Isn't it true that at that meeting you talked |
| 15 | about concerns about underage drinking at My |
| 16 | Brother's Place? |
| 17 | MR. SCAHILL: That was our major |
| 18 | reason to have the meetings, correct. |
| 19 | MEMBER ALBERTI: Okay. |
| 20 | MR. SCAHILL: It was to try and |
| 21 | come up with ways to, you know, improve the |
| 22 | relationship. |
| | |

| 1 | MEMBER ALBERTI: And it's in our |
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| 2 | report here that somewhere in mid-October you |
| 3 | sent an email to our Investigators stating |
| 4 | "That with training completed for the security |
| 5 | staff for better surveillance measure in |
| 6 | place, we feel comfortable allowing a few |
| 7 | under 21 events on a limited basis for special |
| 8 | occasions." |
| 9 | MR. SCAHILL: I |
| 10 | MEMBER ALBERTI: Do you remember |
| 11 | sort of making that general statement? |
| 12 | MR. SCAHILL: was not actually |
| 13 | in charge of making those decisions and that, |
| 14 | I believe, was Nelson Arias that had directed |
| 15 | that letter. |
| 16 | MEMBER ALBERTI: Okay. But it |
| 17 | came from you. Is that correct? |
| 18 | MR. SCAHILL: No, it did not come |
| 19 | from me. It came from Nelson Arias. |
| 20 | MEMBER ALBERTI: All right. So |
| 21 | your name wasn't on that email? |
| 22 | MR. SCAHILL: I'm not aware of |

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| 1 | that. |
| 2 | MEMBER ALBERTI: All right. Well, |
| 3 | I think we can check. All right. |
| 4 | MR. SCAHILL: Okay. |
| 5 | MEMBER ALBERTI: But that's my |
| 6 | question is so what was your involvement, if |
| 7 | any, in setting policies for My Brother's |
| 8 | Place? |
| 9 | MR. SCAHILL: I was not a decision |
| 10 | maker in the process. |
| 11 | MEMBER ALBERTI: So you had no |
| 12 | you were not part of the process of making |
| 13 | decisions as to whether to have under 21 or |
| 14 | over 21 events? |
| 15 | MR. SCAHILL: Unfortunately not. |
| 16 | MEMBER ALBERTI: Okay. Did you |
| 17 | have any role in training people? |
| 18 | MR. SCAHILL: No, I did not. |
| 19 | MEMBER ALBERTI: Okay. Were you |
| 20 | yourself trained? |
| 21 | MR. SCAHILL: I |
| 22 | MEMBER ALBERTI: Let me take that |
| | |

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| 1 | back. Were you yourself trained in areas of |
| 2 | ID checking, recognizing underage drinking and |
| 3 | the like? |
| 4 | MR. SCAHILL: I have consulted |
| 5 | with Mr. Jackson and he had scheduled certain |
| 6 | training classes, you know, with our group. |
| 7 | I was one to instigate it, because they had |
| 8 | problems in the past with consulting with this |
| 9 | company. |
| 10 | MEMBER ALBERTI: So were you |
| 11 | trained? |
| 12 | MR. SCAHILL: Yes. We had we |
| 13 | were having some training. It was, you know, |
| 14 | on its way there, yes, correct. |
| 15 | MEMBER ALBERTI: What was that |
| 16 | last? You had some training? |
| 17 | MR. SCAHILL: We were having I |
| 18 | had some training, training that I was the |
| 19 | one in charge of training, the security |
| 20 | measures or indeed any sort of decision making |
| 21 | process, but |
| 22 | MEMBER ALBERTI: How much |
| | |

Page 25 1 training? I mean, you say some training. We were in --2 MR. SCAHILL: Well, he certainly 3 came down and he started the training process 4 5 with us, correct. MEMBER ALBERTI: Did he finish? 6 MR. SCAHILL: Well, I left before 7 that. 8 9 MEMBER ALBERTI: So you weren't 10 fully trained? 11 MR. SCAHILL: I would go along with that, that's a fair statement, yes. 12 13 MEMBER ALBERTI: And yet they had you in charge. Didn't you find it odd that 14 15 you weren't fully trained and they had you in 16 charge of checking IDs at the door? Didn't 17 that concern you as a part owner? That's why we 18 MR. SCAHILL: started the program, yes. We had started the 19 20 program with Mr. Jeff Jackson, the training manuals that he had there and I had left 21 before the training was complete. And then I 22

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| 1 | no longer had any involvement in the business. |
| 2 | MEMBER ALBERTI: Okay. |
| 3 | MR. SCAHILL: Because a lot of the |
| 4 | regulation things I wanted to have happen were |
| 5 | not being implemented and since I wasn't part |
| 6 | of the decision making process there, I found |
| 7 | it frustrating. |
| 8 | MEMBER ALBERTI: Okay. What |
| 9 | wasn't being implemented? |
| 10 | MR. SCAHILL: Some of the policies |
| 11 | and procedures I felt would be |
| 12 | MEMBER ALBERTI: Well |
| 13 | MR. SCAHILL: better. |
| 14 | MEMBER ALBERTI: I'm asking you |
| 15 | what were they? |
| 16 | MR. SCAHILL: Better enforcement, |
| 17 | you know, more |
| 18 | MEMBER ALBERTI: Meaning what? |
| 19 | MR. SCAHILL: not having any |
| 20 | under 21 events. |
| 21 | MEMBER ALBERTI: I'm sorry to |
| 22 | interrupt you, but I just |
| | |

1 MR. SCAHILL: Sorry.

MEMBER ALBERTI: -- find it easier if I go -- as we go on. Better enforcement, what's that mean?

MR. SCAHILL: Well, I would put more stringent, you know, security measures in place. I would not have any under 21 events there whatsoever myself. I didn't agree with them at all. I thought that was a big risk we shouldn't be taking.

MEMBER ALBERTI: Okay. What else?
What other policies did you not agree with?

MR. SCAHILL: Well, there was some of the recordkeeping, bar receipts were not as stringent as they should have been. Now, I did work with the -- when we had the -- you know, I have worked with the Audit Commission here, which they found, you know, with -- whatever records I was keeping, they found it completely fine and everything was passed and there was no problems with that.

But since I wasn't there on a

full-time basis, I found that other people didn't follow-up as well as they should have done, in my opinion.

MEMBER ALBERTI: Okay. So what training did you get exactly? I mean, you got some training. What training exactly did you get?

MR. SCAHILL: Well --

MEMBER ALBERTI: This is important for me to know.

MR. SCAHILL: Yes. I mean, Jeff
Jackson did go through and we did have the
books and certain things as far as needed
straightened out. And he did go through
certain areas to look for on certain
identifications that we have in America. They
have like different driving licenses.

We found it very hard, you know,
to get with the scanners. We looked at
different scanners, but we found that they had
some certain concerns as well. We worked -the question is there is a myriad of things

Page 29 1 you have to check. For instance, some of the --2 3 certain things, how the card feels, you know, what sort of holograms to look for, you know, 4 some obvious sort of things. I mean, in 5 Europe they have one ID and that's for 6 everyone and it's not easy to do that. 7 But it is an ongoing thing. 8 I think there should be more. I know you have 9 10 classes here, which we would be happy to take. 11 MEMBER ALBERTI: So you are telling me you were trained on detection of--12 13 MR. SCAHILL: Some detection of--MEMBER ALBERTI: -- fake IDs? 14 MR. SCAHILL: -- certain things, 15 16 small things there, yes. 17 MEMBER ALBERTI: Okay. What else 18 were you trained on? MR. SCAHILL: In what aspects? 19 20 far as the security --21 MEMBER ALBERTI: He did the

training.

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Page 30 1 MR. SCAHILL: -- aspect or towards the --2 3 MEMBER ALBERTI: Everything. don't -- you go for it. Tell me everything 4 you were trained on by Mr. Jackson. 5 6 MR. SCAHILL: By Mr. Jackson. 7 Okay. If there was 8 MEMBER ALBERTI: other training, then we will get to that, but 9 10 Mr. Jackson. 11 MR. SCAHILL: Okay. It was -- it has been a while ago now, you know, but it was 12 13 -- a lot of it was ID identification, the type, feel of the ID, using the blacklights 14 and things the blacklight -- and for what 15 16 information that ends up doing. 17 As far as, you know, detecting, 18 you know, the people that have been -- you know, that have -- the intoxicated patrons, 19 20 how to deal with intoxicated patrons, the use of force training, you know, what were you 21 legally and not legally able to do. 22

different detection -- a better way to do
wristbands, ones that go on and off, you know,
general things to look for.

MEMBER ALBERTI:

Back in October of 2012, that's when this report is from, towards the end of October.

It was a Friday night this report -- the incident in this report. You were at the door checking IDs, according to this report.

Okay.

So back in October 2012, were you employing a blacklight?

MR. SCAHILL: You know, in October 2012, I had previously mentioned, I left in May 2012. You know, left in May. That was probably a very odd occasion where they may have asked me to help out. There's more than one person at the front door. There was actually three people employed at the front door or utilizing the front door.

Because I only live about a mile and a half away, I think somebody asked me just to come in, but I was really of no

Page 32 capacity. That was like an odd occasion that 1 I happened to be there. They asked me to come 2 in because they needed somebody. I offered to 3 help, to come in. But that was certainly not 4 a regular situation. 5 So what policies and procedures 6 they had in place there, no, there was not a 7 blacklight available to us at the time when I 8 was asked to help. 9 10 MEMBER ALBERTI: Okay. So let's 11 So you say you left in May? go back. MR. SCAHILL: Correct. 12 13 MEMBER ALBERTI: And between May and the end of 2012, what was your 14 15 involvement --16 MR. SCAHILL: None. 17 MEMBER ALBERTI: -- in the business? 18 MR. SCAHILL: If somebody would 19 20 need to do something, I mean, you know, the quarterly reports, I could do a quarterly 21 22 report or it was very, very minimal, because

| | Page 33 |
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| 1 | I was working on a different venture. |
| 2 | MEMBER ALBERTI: How often were |
| 3 | you there? |
| 4 | MR. SCAHILL: Very rarely. Maybe |
| 5 | once every once or twice a month. |
| 6 | MEMBER ALBERTI: Okay. So my |
| 7 | question was were you employing blacklights in |
| 8 | and around |
| 9 | MR. SCAHILL: No, no, no. |
| 10 | MEMBER ALBERTI: October of |
| 11 | 2012? |
| 12 | MR. SCAHILL: No. They weren't |
| 13 | available to us at the time on that particular |
| 14 | day, no. |
| 15 | MEMBER ALBERTI: Okay. Did you |
| 16 | ever have blacklights? Did they ever employ |
| 17 | blacklights? |
| 18 | MR. SCAHILL: Not to my knowledge. |
| 19 | MEMBER ALBERTI: When was this |
| 20 | training with Mr. Jackson done? |
| 21 | MR. SCAHILL: That was done right |
| 22 | around the March until about April 2012 |
| | |

Page 34 1 until May 2012. MEMBER ALBERTI: Okay. Okay. Did 2 you ever employ any other devices to detect 3 fake IDs? Physical devices. 4 MR. SCAHILL: Physical? 5 Apart from the book, the handbook and the 6 flashlight. The flashlight was something I 7 always made sure I had with me. 8 MEMBER ALBERTI: What did the 9 10 flashlight do? 11 MR. SCAHILL: Sometimes it helps illuminate it to help see the holograms on the 12 13 side there, so you had a lot of times when it -- if it was late at night and dark, you could 14 help illuminate things. You could shine and 15 16 mainly see the holograms as well. 17 MEMBER ALBERTI: Okay. Thank you. 18 I'm going to pause right now and I think that's it for now. 19 20 CHAIRPERSON MILLER: Mr. Brooks? 21 MEMBER BROOKS: Yes. Thank you, Madam Chair. Mr. Scahill, do you -- what days 22

Page 35 1 of the week did you say that you were checking IDs when you were there? 2 MR. SCAHILL: The only days really 3 that I was of any interest was Friday and 4 Saturdays. 5 MEMBER BROOKS: Friday and 6 7 Saturday. MR. SCAHILL: Friday and Saturday 8 9 nights. 10 MEMBER BROOKS: Okay. 11 MR. SCAHILL: Yes. MEMBER BROOKS: And do you recall 12 13 that Friday night when the ABRA Investigators came in to check for underage drinking? 14 MR. SCAHILL: I do remember that 15 16 specific night, yes. 17 MEMBER BROOKS: And what occurred? MR. SCAHILL: Well, they came out 18 and they were observing us for a while. 19 20 noticed that they were there. And then they asked if they could go in and look -- and 21 speak to any of the patrons that were inside, 22

Page 36 1 which, of course, they went inside. Then they brought it to the attention that some people 2 had fake IDs that they found out that they 3 were fake. I also remember I showed them, at 4 the time, I said I also had about eight of 5 them that I had collected that evening as 6 well. I used to hand them in regularly to 7 Catholic University with Catherine Jennings 8 and the students. 9 10 MEMBER BROOKS: Okay. Were you 11 the only one on the door at the time? MR. SCAHILL: No, I was not. 12 There was three people at the door. 13 14 there was three people at the door. MEMBER BROOKS: So there were some 15 16 people who were allowed to get in with fake 17 IDs? MR. SCAHILL: No, they were not 18 allowed to get in with fake IDs. But if it 19 20 wasn't noticed -- those ones from China now, 21 I mean, they got the same --22 MEMBER BROOKS: Well, that's what

| | Page 37 |
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| 1 | I'm asking you. I mean, I'm not |
| 2 | MR. SCAHILL: The ABC |
| 3 | MEMBER BROOKS: saying it's |
| 4 | your fault. |
| 5 | MR. SCAHILL: Investigators |
| 6 | determined that they may have been fraudulent |
| 7 | after talking with the people. They may not |
| 8 | have been the correct ID, correct. |
| 9 | MEMBER BROOKS: Okay. |
| 10 | MR. SCAHILL: Does that answer |
| 11 | your question? Sorry. |
| 12 | MEMBER BROOKS: Yes, it did. |
| 13 | MR. SCAHILL: Okay. |
| 14 | MEMBER BROOKS: Thank you, Madam |
| 15 | Chair. |
| 16 | MEMBER ALBERTI: May I have just a |
| 17 | couple follow-up questions? |
| 18 | CHAIRPERSON MILLER: Okay. |
| 19 | Because we are also, you know, going to hear |
| 20 | the Investigators and they can be |
| 21 | MEMBER ALBERTI: Yes, no, I do, |
| 22 | but I |

| | Page 38 |
|----|--|
| 1 | CHAIRPERSON MILLER: Okay. |
| 2 | MEMBER ALBERTI: will I'll |
| 3 | get to them. |
| 4 | CHAIRPERSON MILLER: Okay. |
| 5 | MEMBER ALBERTI: I understand. I |
| 6 | won't overlap. |
| 7 | CHAIRPERSON MILLER: Okay. |
| 8 | MEMBER ALBERTI: So, Mr. Scahill, |
| 9 | around this October date, September of 2012, |
| 10 | what kind of wristbands were being used? |
| 11 | MR. SCAHILL: The standard |
| 12 | wristbands, I believe, for that day |
| 13 | themselves, I recall that day, there was three |
| 14 | different types of wristbands. You had an |
| 15 | underage wristband that says no one under 21, |
| 16 | it's a light green color. And then there is |
| 17 | an over 21 wristband, which it varied in |
| 18 | color. There is a dozen different colors. |
| 19 | MEMBER ALBERTI: Okay. |
| 20 | MR. SCAHILL: And then there was a |
| 21 | special drinks promotion one as well that had |
| 22 | a different color on it. There was strictly |
| | |

Page 39 1 just one that says under 21. The reason for this was that everyone had to have a wristband 2 in there. 3 MEMBER ALBERTI: 4 Okay. MR. SCAHILL: So they couldn't 5 just take them off or something like that. 6 somebody was caught, the general policy was, 7 underage without a wristband whatsoever, they 8 9 were removed from the premises. 10 MEMBER ALBERTI: And --11 MR. SCAHILL: That was up to the security on the inside in order to say that. 12 13 MEMBER ALBERTI: Okay. And what material? What material were they made of? 14 MR. SCAHILL: Tyvek material. 15 16 MEMBER ALBERTI: Okay. And how 17 did they fasten? MR. SCAHILL: They fastened with a 18 piece of self-adhesive thing that come off and 19 20 then it peels off and they stick, so they would have to actually tear apart --21 22 MEMBER ALBERTI: Okay.

| | Page 40 |
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| 1 | MR. SCAHILL: before they would |
| 2 | come off. They weren't simply paper. It was |
| 3 | a company that I forget the name of the |
| 4 | company. |
| 5 | MEMBER ALBERTI: Okay. I get the |
| 6 | idea. I'm familiar with this. All right. |
| 7 | Thank you. I have no further questions. |
| 8 | CHAIRPERSON MILLER: Okay. Any |
| 9 | other questions for now? |
| 10 | MEMBER SHORT: I do. |
| 11 | CHAIRPERSON MILLER: Okay. Mr. |
| 12 | Jones is joining us. Welcome, Mr. Jones. |
| 13 | MEMBER SHORT: Mr. Scahill, could |
| 14 | you identify how many times the police were |
| 15 | called and how many assaults or crimes were |
| 16 | committed at your establishment? |
| 17 | MR. SCAHILL: I really was there |
| 18 | part-time. You know, I really couldn't answer |
| 19 | that question. |
| 20 | MEMBER SHORT: Did any of those |
| 21 | occur while you were working? |
| 22 | MR. SCAHILL: That the police were |
| | |

1 called?

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2 MEMBER SHORT: Yes.

MR. SCAHILL: Yes, I seem to remember there was an instance where the police was called, there was an altercation or something, nothing that needed an ambulance for or anything else like that. But it could be something like an unruly patron that wouldn't leave. I mean, we did actually employ the -- I would say the police were employed as a -- what do they call it? A separate sort of instant when they are there and then the police -- they had -- they employed a policeman under like special duty or something like that. I forget the name of it. I wasn't really involved.

MEMBER SHORT: Special detail.

MR. SCAHILL: Special detail, that was it. There was a policeman there, you know, towards the end that was employed by -- like I said, I wasn't involved.

MEMBER SHORT: Was anybody ever

| | Page 42 |
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| 1 | arrested while you were working? |
| 2 | MR. SCAHILL: Anyone arrested? |
| 3 | No, I don't believe so. |
| 4 | MEMBER SHORT: No one was ever |
| 5 | arrested? |
| 6 | MR. SCAHILL: I don't believe so, |
| 7 | no. Not that I can recall. |
| 8 | MEMBER SHORT: Not while you were |
| 9 | working? |
| 10 | MR. SCAHILL: No. |
| 11 | MEMBER SHORT: One last question. |
| 12 | Do you have any history of anyone ever being |
| 13 | arrested at the establishment? |
| 14 | MR. SCAHILL: Do I have any not |
| 15 | that I can recall, no. |
| 16 | MEMBER SHORT: Thank you. |
| 17 | CHAIRPERSON MILLER: Okay. Any |
| 18 | others for now? Okay. So I think that we |
| 19 | should hear from our Investigators because |
| 20 | I'm sorry you didn't get a copy of this report |
| 21 | earlier, but it stems from the report that has |
| 22 | been the case has been referred to with |
| | |

1 ABRA in October.

their vote might be.

Maybe they could summarize a little more. And there was an incident there where they found a lot of underage patrons.

And so --

MR. KLINE: Madam Chairman, may I get some clarity as to what this procedure is?

I mean, I respect the Board's right to do a

Fact-Finding. I have heard at least one Board

Member refer to a decision in terms of what

And I'm a little concerned that we have a new application. This gentleman has over \$300,000 invested in this business. We are through the placarding process. This business will be ready to open in March. And I know of at least one other instance where we have had these kind of hearings and it just kind of sits.

So we seem to have a lot of talk about My Brother's Place. This applicant is not My Brother's Place. This individual is

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| 1 | not the majority owner of this business. He's |
| 2 | not the managing member. I respect the |
| 3 | Board's concerns, but I want to make sure that |
| 4 | we are in a decision framework here to move |
| 5 | this application forward and that there is |
| 6 | some process that we are dealing with rather |
| 7 | than we don't have anybody under oath. |
| 8 | I mean, I don't really exactly |
| 9 | know what we are doing here. |
| LO | CHAIRPERSON MILLER: Okay. Well |
| L1 | MR. KLINE: And maybe that's me. |
| L2 | Maybe I just don't get it, but I would |
| L3 | CHAIRPERSON MILLER: No, I |
| L4 | MR. KLINE: That's fine. But as |
| L5 | counsel |
| L6 | CHAIRPERSON MILLER: I'm sorry? |
| L7 | MR. KLINE: I would appreciate |
| L8 | understanding what the Board intends to do |
| L9 | with this proceeding. |
| 20 | CHAIRPERSON MILLER: Okay. Let me |
| 21 | just say generally, a Fact-Finding can have |
| 22 | that vagueness to them and I agree the more |
| | |

notice you have the better, what are the issues, fine. My understanding is because of his involvement at Brother's Place, it raised some concerns about underage drinking.

And so for that reason, we just want to air that here, get that addressed.

The decision is okay, we have this application before us. Do we have any concerns? Let's just deal with the concerns and then if we get this resolved, it will move forward.

It's basically that and --

MR. KLINE: But what will be the mechanism for getting those resolved, I guess, is my question.

application would move -- oh, mechanism for getting -- well, we're trying to get the information now. I think that's the point.

I think we are asking -- putting on the table, you know, whatever cloud there is or whatever allowing you all to address it and that is the mechanism for getting it resolved.

| | Page 46 |
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| 1 | MR. KLINE: And will the Board be |
| 2 | making some sort of decision? |
| 3 | MEMBER ALBERTI: Madam Chair? |
| 4 | CHAIRPERSON MILLER: A decision |
| 5 | would be |
| 6 | MEMBER ALBERTI: May I posit or |
| 7 | give a hypothetical of where this could go? |
| 8 | I mean, I think my impression is this is just |
| 9 | sort of preliminary Fact-Finding and depending |
| L0 | on the outcome, the Board can either approve |
| L1 | this license or we might move to something |
| L2 | I'll call a Contested Fact-Finding where we |
| L3 | take sworn testimony, because if we had |
| L4 | concerns, continuing concerns about licensing |
| L5 | these applicants, then that would probably be |
| L6 | the next approach. |
| L7 | And I'm just throwing that out |
| L8 | hypothetically. |
| L9 | MR. KLINE: Well, as we move |
| 20 | forward, let me just throw this out. This man |
| 21 | has several hundred thousand dollars invested. |
| 22 | If the Board's position is that this |

gentleman, Mr. Scahill, should not be involved in the licensee in terms of running it, please, tell us and we can certainly -- I mean, he has got The Boots with his cousin.

I mean, my concern is that this application is not just set. And I say that based on experience with at least one other application that there be some defined process to what we are doing. We are happy to answer all the Board's questions.

I am disappointed that we had made inquiry and were given the report as we were entering the hearing. Be that as it may, we are happy to answer all the Board's questions. I just want to make sure -- and I implore the Board to, please, have a process where decisions will be timely made and this gentleman's investment will not be at risk because there is no process. That's all I ask.

CHAIRPERSON MILLER: Okay. We hear you. Why don't we --

Page 48 1 MEMBER SILVERSTEIN: Mr. Kline, I think it's important that we do our due 2 diligence. I think we all understand this was 3 a troubled situation at the end. That we 4 cannot tell you what is going to have to be 5 done until we learn what is before us. 6 And this is a Fact-Finding. Once 7 8 we know the facts, then we can know a way forward. 9 10 MR. KLINE: I understand. And I'm 11 not asking for what you are going to do. MEMBER SILVERSTEIN: Okay. 12 13 MR. KLINE: I'm just asking what 14 the process is, because it's not very clear to me what our process is. 15 I think that 16 MEMBER SILVERSTEIN: 17 our process, at this point, is to determine what is before us. And at that point, we can 18 determine a way forward. And I think that we 19 20 all intend to do so expeditiously and I'm

anxious to find out what our Investigators

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have to say.

1 MR. KLINE: Okay.

2 CHAIRPERSON MILLER: Okay.

3 INVESTIGATOR MATHIESON: Okay.

Well, I guess, I'll just start by kind of touching on what was discussed by the Board and the licensee.

In 2012 from the period of
February through December, there were actually
three investigative reports that were
generated for a sale to minor.

The first one was the February 26,
2012 incident where myself and Investigator
Ghenene went to the establishment and
identified, I believe it was, a total of 14
underage people inside. Only a portion of
those had fake IDs. Some of them were, I
think, under 21 wristbands and somehow managed
to get drinks. I think some didn't have IDs.
There was a blend of what actually occurred,
but not all of them had fake IDs.

After that incident, I received a phone call from the -- Mr. Scahill, who

identified himself as the owner of My

Brother's Place and requested a meeting with

us at ABRA. Mr. Arias, who is listed on the

license as the owner, came along with Mr.

Scahill and we both met to discuss the issues.

Mr. Scahill told us that he was out of town. He is only there every weekend. The only reason this occurred was because he and Mr. Arias had been out of town.

We subsequently then went to

Catholic University, myself and Investigator

Ghenene, to meet with Catholic to discuss

this, as it was a Catholic University student.

They had a number of issues with My Brother's

Place that they had communicated to us at the meeting.

It was only Mr. Scahill who came to represent the establishment. We all met to discuss issues. Mr. Scahill stated that they were no longer going to do the 18 and under 21, also in my report, too, but he advised us specifically that there would be no more 18

and overs and that was how they were going to first start to fix this problem.

And additionally, they were going to get everybody trained on security and so on and so forth.

On March 17, 2012, myself and
Rachel Wainer, also in the exhibits of the
February 2012 report, and that he stated that
it was, I should say, from Mr. Scahill, signed
Mr. Scahill of My Brother's Place and said
this is Martin from My Brother's Place. I
wanted to advise you what has been going on.

He said they completed security staff -- training was completed for the security staff and better surveillance and measures were put in place. And he said "we feel comfortable in allowing a few under 21 on a limited basis for special occasions." And then again, it's just signed Martin Scahill. So that was the February 26, 2012.

We received a number of complaints at the start of the next semester from

Catholic University referencing My Brother's Place. There was an email which is in the October 26, 2012 report that was generated from Martin Scahill to Rachel Wainer in response to some complaints that she had.

She had initially addressed her email to Nelson Arias listing her complaints and Mr. Scahill responded. And again, the date on that email was September 25, 2012.

And during that -- or in that email, I should say, Item No. 2 was listed and it says "I was working at the door that night as I am every Saturday night." And again the date on that is September 25, 2012. The email goes on to list some other things. And he suggests having a meeting with Ms. Wainer, I suppose. It was addressed to her.

So after that September 25th email, there were a couple of other incidents. We went back on October 26 and we identified a total of 11 people inside the establishment that were under 21 years-old and consuming

1 alcohol.

On that occasion, the October 26th occasion, Mr. Scahill was at the door himself checking the identifications and that as after he had advised that the security training had taken place and so forth. And so he was the one personally at the door that evening.

There were a number of fake IDs
listed in the report. I think there were a
total of nine that were confiscated, but then
there were also a number of under 21 year-olds
who somehow managed to get wristbands. They
turned their wristbands upside down. They had
the under 18 wristbands that were turned
upside down.

And then there were two patrons who were identified as highly intoxicated unable to walk who were wearing under 21 year-old wristbands. So that was kind of the synopsis of the October 26th.

After that incident, there was another incident on December 1, 2012 where Mr.

Scahill was again at the establishment
working. That investigative report was done
by Brian Molloy, who is no longer an
Investigator with us, but nevertheless in that
incident, there were three people who were
identified as under 21 with alcoholic
beverages. And again, Mr. Scahill was at the
establishment. That date again was December
1, 2012.

Additionally, on a Facebook page, for My Brother's Place, there have been several advertisements on there. The latest one was January 5th referencing The Alibi and the opening of The Alibi. There was one on October 1, 2013 and then again, like I said, January 5, 2014 was the last one.

Furthermore, on October 26th there was also a post of Facebook referencing a preopening of what was My Brother's Place and is now The Alibi stating that the party was not open to the public. The party said it was partly to reintroduce old regulars to the new

Page 55 1 and updated bar. It says "Please remember the bar 2 cannot and will not have alcohol, so guests 3 must bring their own." Unfortunately, we were 4 not able to -- we didn't get that information 5 until after the party occurred, so we weren't 6 able to go there and verify whether it not it 7 did occur. But Mr. Scahill was tagged in the 8 post as other people. 9 10 MEMBER ALBERTI: Mr. Scahill was? 11 INVESTIGATOR MATHIESON: He was tagged in the post, so when you post 12 13 something, you can people people's names in. 14 Yes, so he was --MEMBER ALBERTI: Meaning he would 15 have --16 17 INVESTIGATOR MATHIESON: He would 18 have seen it, yes. MEMBER ALBERTI: He would have 19 20 seen it. 21 INVESTIGATOR MATHIESON: From his

own personal account.

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Page 56 1 MEMBER ALBERTI: Okay. INVESTIGATOR MATHIESON: Correct. 2 So that's just kind of a summary of our 3 dealings or my dealings with the establishment 4 in the year of 2012. 5 CHAIRPERSON MILLER: 6 Did you want to add anything, Mr. Ghenene? 7 **INVESTIGATOR GHENENE:** 8 9 Investigator Mathieson covered very well a lot 10 of things that I would have said. And I just 11 wanted to try to say that in general, when I have gone there, I think every time I have 12 13 been there with the exception of one, Mr. Scahill has been there at the door. 14 Also when we are checking IDs, 15 16 generally the place clears out within 20 or 30 17 minutes, because the majority of the people in there are under 21 and they are aware of what 18 is going on. 19

And I remember on just about every occasion I have been there, I have either left ID books or whatever it is and like Ms.

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Scahill said earlier, before we go in to check IDs there or anywhere, we typically wait outside for a while to kind of see what is going on. And every single time that we have checked IDs there, we have never seen anyone use an ID checking guide.

So that's a conversation I have had with him frequently and he is also always kind of talks about well, they must have had some form of fake ID. They knew you guys were here, so they ditched them, they have thrown them away or whatever it is.

So it seems like he kind of feels comfortable with the fact that if someone has a fake ID, then it's okay for them to come in, that's my backstop or whatever it is.

INVESTIGATOR MATHIESON: And to further that, a lot of the students we would speak with, because I mean in all these times we have had over 30 students that we have dealt with and spoke with, and they have all said repeatedly that that was a place you know

Page 58 1 you could just show up with any ID and you could get in. 2 So it was the known place to go 3 with a fake ID and even if you didn't have an 4 5 ID, you would be able to get alcohol once you were inside. 6 INVESTIGATOR GHENENE: And one 7 last thing is I'm pretty certain that 8 9 Detective Carter and his team have made 10 arrests at My Brother's Place on several 11 occasions. CHAIRPERSON MILLER: Okay. Yes, 12 13 Mr. Silverstein? 14 MEMBER SILVERSTEIN: Thank you, 15 Investigator Ghenene. You said that you have 16 gone there many times. You recall all the 17 times that you have been there, but you never saw them check ID? Exactly what did you --18 INVESTIGATOR GHENENE: I have --19 20 oh, I'm sorry. MEMBER SILVERSTEIN: 21 -- with specificity. 22

1 INVESTIGATOR GHENENE: Yes, sir.

I have never seen them use the ID checking guides that demonstrate the different security features of the different IDs for different states. I have seen him use flashlights to check for birth dates or whatever else he is reading.

MEMBER SILVERSTEIN: Him meaning?

INVESTIGATOR GHENENE: Mr.

Scahill. I apologize. But I have never seen the ID checking guides, never.

INVESTIGATOR MATHIESON: And also additionally, through the DC Double Check Program, we have a great relationship with Catholic University and they are very concerned with Mr. Scahill's affiliation with the establishment.

From the previous My Brother's

Place, obviously, they had a lot of concerns

about My Brother's Place, but they are still

concerned about the affiliation going forward.

Apparently, they were attempting to protest

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| 1 | the license, but there was some sort of |
| 2 | they are not qualified or they couldn't get |
| 3 | it. |
| 4 | So if asked to come, they would |
| 5 | gladly come as well to a hearing. |
| 6 | CHAIRPERSON MILLER: I just want |
| 7 | to follow-up on that. So you were at meetings |
| 8 | with Mr. Scahill and Catholic? |
| 9 | INVESTIGATOR MATHIESON: Yes, it |
| 10 | was one meeting. |
| 11 | CHAIRPERSON MILLER: Just one |
| 12 | meeting? |
| 13 | INVESTIGATOR MATHIESON: Just one. |
| 14 | CHAIRPERSON MILLER: Okay. I |
| 15 | mean, how would you characterize his |
| 16 | participation? Was he trying do you think |
| 17 | he was trying to work out the problems or what |
| 18 | do you think he was you know, did you have |
| 19 | any characterization? |
| 20 | INVESTIGATOR MATHIESON: Yes, he |
| 21 | seemed cooperative, very cooperative at the |
| 22 | meeting. And the solution at the meeting was |
| | |

Page 61 1 that there were going to be no more 18 and over events. But then about a month later we 2 3 got an email from him saying that because they got the security training and so forth, they 4 decided that -- I think it said "we decided" 5 it would be okay to do under 21s on limited 6 occasions. 7 But then the two times that we 8 went back in October and December, they were 9 10 both under 21 events. 11 CHAIRPERSON MILLER: Okay. Would you like --12 13 MEMBER ALBERTI: Well, I don't know if we are going to continue with Board 14 questions or do you want Mr. Kline to ask 15 questions? 16 CHAIRPERSON MILLER: Well, I think 17 18 he should have an opportunity to ask questions, too. 19 20 MEMBER ALBERTI: Okay. I'11 21 reserve my questions until later. 22 CHAIRPERSON MILLER: Okay.

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| 1 | MR. KLINE: I mean, I would just |
| 2 | like to make a statement. |
| 3 | CHAIRPERSON MILLER: Respond. |
| 4 | MR. KLINE: And respond. And it's |
| 5 | all process. I mean, I respect the Board's |
| 6 | right to inquire and, you know, let me be |
| 7 | perfectly clear about this. But when we |
| 8 | learned of this Fact-Finding, I inquired of |
| 9 | the Board's General Counsel, the Director and |
| 10 | even spoke to the Investigators before this |
| 11 | hearing and you know what they told me? Well, |
| 12 | it's privileged, that's what Ms. Mathieson |
| 13 | told me. |
| 14 | INVESTIGATOR MATHIESON: That |
| 15 | wasn't said. |
| 16 | MR. KLINE: She couldn't that |
| 17 | is exactly what you said. |
| 18 | INVESTIGATOR MATHIESON: I never |
| 19 | said privileged. |
| 20 | MR. KLINE: And that they could |
| 21 | not recount to me what was going to be |
| 22 | presented to the Board. I mean, this ambush |
| | |

Investigators have an agenda. We have a gentleman here who is the majority owner and I'll examine him in a minute, because I want the Board to be comfortable and the Board should be comfortable with this license application, which is not for My Brother's Place.

It's for a new business. It has a new menu. It's a new concept. There is a new marketing plan that you have and we have spent I don't know how long talking about an old business. I understand the Board's concerns.

My objection first of all is applicants are entitled to notice to what is going to go on here. They are not supposed to walk in here and be ambushed with three reports, one of which I was given at the start of the hearing, and the other two I haven't even been given yet.

I mean, from a process standpoint,

I'm sorry with all due respect, this stinks.

I mean, this is not fair.

CHAIRPERSON MILLER: Okay. Let me just say this for the record. Okay. We only have that one report as well. We, the Board, does not have those other two reports. It's not a Show Cause Hearing. But I understand that we should have had everything, okay, that whatever was going to be held against your client, you should have had. I agree. So we don't need to do too much more about that.

If there is a need to respond

after the hearing in writing, you are welcome
to do that and I recognize the process should
have been better.

Again, sometimes these factual hearings are a little bit vague and it's not just about that, that's one aspect. We want him to address it and clear it up or whatever. I understand it's about a new place, too. We want to hear all those things.

MR. KLINE: Right. Mr. Melles, we haven't heard much from you. You are the

1 managing member of this business, correct?

MR. MELLES: Correct.

MR. KLINE: All right. Will you tell the Board what your responsibility is for this business? First of all, what has been your experience in the business? Do you have experience in the restaurant business?

MR. MELLES: Yes, I do. I was -I mean, let me just say this. I do understand
the history of the place, but I know Mr.
Scahill when I have him to do my marketing
development plan with Ruth's Chris and Crystal
Parking. I have more than 180 employees. I
run more than \$6 million business. I would
not risk my \$300,000 plus coming if I'm going
to go back to the business that has been
discussed.

And I understand you have to be a process, but the only reason I gave Mr.

Scahill 49 percent is I want him to get involved with more and that is not a hidden agenda.

At the same time, we are here to do a living. I have two kids, a third one on the way. I would not jeopardize anything that will make myself bad or the community that I would be serving anything bad.

I have been in business since

1998. And every shortcut that you make, it
will come back to haunt you and I know that.

I do valet parking business for the high-end
clients in town, something from all Ruth's

Chris House I have four Marriott Hotels, all
Passion Food Hospitality Group, all Chef
Geoff's, so I know how -- I see how successful
business runs.

I would not put business in that position. And I have no answer to answer for the previous owners or the previous involvement, but in my words, this will not happen.

CHAIRPERSON MILLER: Let me ask you this. Mr. Scahill, I apologize if you feel ambushed. I don't want you to feel that

Page 67 1 way, but I think this just needs to be aired and --2 MR. SCAHILL: Certainly. 3 I understand. 4 5 CHAIRPERSON MILLER: Okay. MR. SCAHILL: And I understand 6 that as well. 7 8 CHAIRPERSON MILLER: And you can 9 respond as best you can now or if you need to 10 do it afterwards, again as I said you could. 11 So let me just ask you why do you want Mr. Scahill to be in charge of the 12 13 operations or be involved? Do you have 14 concerns about what happened at My Brother's 15 Place? 16 MR. MELLES: I do. And working 17 with Mr. Scahill, he is a very hard-working 18 guy. He is very smart. And he is very charismatic. And I know by making him 19 20 involved in that, he just need guidance and 21 check and balance on the top of what our plan is and what we are planning to do. 22

And I can't say anything about the previous, but, as he said, he doesn't have any decision making ability and at the same time on my side, the buck stops on me. But the reason why I get him involved with this is not because of anything else, he was working with me before all this happened.

My office is on 2231 Crystal Drive in Crystal City. He was the manager at Babel Italian Restaurant, that's how I know him previously. So after that --

MEMBER SILVERSTEIN: I'm sorry, sir? At where?

MR. MELLES: At Babel Restaurant.

It was in Crystal City in Arlington, that's where I met him. I used to be a regular client there. I met him there.

Then he quit or he stop coming to work. He stop and he come to work with me, that's how I know him and he is a very hard-working guy, that's why I want him to get involved.

1 CHAIRPERSON MILLER: Okay. Mr.

2 Scahill, let me just ask you why should we

3 believe that what happened at My Brother's

4 Place isn't going to happen at this new place?

5 MR. SCAHILL: Well, it's a very

6 different business concept we are introducing

7 here. It's a British/American pub. It's not

8 going to be -- have anything to do with any

9 under 21s. I personally didn't like it

10 either. I'm not sure whether -- what email

11 Ms. Mathieson was talking about. I have not

seen that and certainly didn't generate that

13 email, you know, whatsoever.

14 But if my name was used, I have no

15 | idea. I was not there in any sort of

16 | capacity. I know how to run this business

17 correctly. I know how to run it properly. I

18 know what it takes to be successful. And it

19 does not include any under 21s or under 21

20 parties to any of these different colleges.

I believe that's a deadend road. And it's not

22 the road forward we need to go or for any

1 restaurant. It's not a good business choice. So any sort of problems that 2 3 occurred in the past there, will certainly not be present in the present business plan we 4 have, in the business model we have. We have 5 6 put far too much time and effort and money into this thing in order to risk it with 7 stupid underage parties, in my opinion. 8 9 CHAIRPERSON MILLER: Have you 10 reached out at all to Catholic University? 11 MR. SCAHILL: No, not whatsoever. And it's been told no, not in any way, shape 12 13 or form. I don't have a personal Facebook 14 account, you know. CHAIRPERSON MILLER: No, I don't 15 mean on Facebook. I mean that --16 17 MR. SCAHILL: Well --CHAIRPERSON MILLER: -- I'm 18

hearing that there may be some concerns that they have that this new place is going to be like My Brother's Place.

19

20

21

22

There will not MR. SCAHILL: No.

| | Page 71 |
|----|---|
| 1 | be anything to do with that. Well, it's |
| 2 | suicide. No, there is no way we would do that |
| 3 | or any college, you know. That's not the path |
| 4 | forward for this business. |
| 5 | CHAIRPERSON MILLER: Right. Have |
| 6 | they tried to contact |
| 7 | MR. SCAHILL: No. |
| 8 | CHAIRPERSON MILLER: you to |
| 9 | talk about |
| 10 | MR. SCAHILL: No one has contacted |
| 11 | me |
| 12 | CHAIRPERSON MILLER: it? |
| 13 | MR. SCAHILL: from the |
| 14 | university. |
| 15 | CHAIRPERSON MILLER: They haven't? |
| 16 | MR. SCAHILL: They have not. |
| 17 | MR. KLINE: We are happy to meet |
| 18 | with them. I mean, I just don't think that |
| 19 | this business and if you look at the |
| 20 | business plan that you have in front of you, |
| 21 | there is one copy here that's |
| 22 | CHAIRPERSON MILLER: Okay. |

MR. KLINE: -- and this other, but if you look at the business plan, there isn't any reason to contact Catholic, because it doesn't have anything to do with what was there before. It's not the same business.

We are happy to do it if it will make the Board comfortable, but, at this point, in terms of the way the business is formatted and what's intended to be done, we don't -- we are not sure that it's terribly relevant, but we are happy to do it.

I mean, I'm not aware that they had concerns, but, you know, we are happy to-Mr. Melles and I can meet with them and make sure that they understand that if there is an issue, they can contact him or they can contact me.

CHAIRPERSON MILLER: Okay. Mr. Alberti?

MEMBER ALBERTI: Well, I'll just say that I have additional questions for the Investigators, but I'll put those on hold for

| | Page 73 |
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| 1 | now since we have turned to the applicant and |
| 2 | I'll ask Mr. Melles and maybe Mr. Scahill some |
| 3 | questions. And then, if I may, I could return |
| 4 | to the Investigators? |
| 5 | CHAIRPERSON MILLER: Yes. |
| 6 | MEMBER ALBERTI: Okay. |
| 7 | CHAIRPERSON MILLER: We should |
| 8 | probably watch our time a little bit then. |
| 9 | MEMBER ALBERTI: Okay. Mr. |
| 10 | Melles, where do I start? Mr. Scahill said |
| 11 | the concept is a British/American pub. Is |
| 12 | that correct? |
| 13 | MR. MELLES: Correct. |
| 14 | MEMBER ALBERTI: Okay. Who came |
| 15 | up with that concept? |
| 16 | MR. MELLES: I came up with that |
| 17 | concept. |
| 18 | MEMBER ALBERTI: And |
| 19 | MR. MELLES: That's what I have |
| 20 | here. |
| 21 | MEMBER ALBERTI: Pardon? |
| 22 | MR. MELLES: I came up with that |
| | |

| | Page 75 |
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| 1 | American pub? |
| 2 | MR. MELLES: Well, I see an |
| 3 | opportunity that with his background in |
| 4 | British, I would have a British/American pub |
| 5 | and I don't see how I'm going to explain that. |
| 6 | MEMBER ALBERTI: Okay. Now, you |
| 7 | have worked with Mr or he has worked for |
| 8 | you in the past, correct? |
| 9 | MR. MELLES: Correct. |
| 10 | MEMBER ALBERTI: In what other |
| 11 | businesses? |
| 12 | MR. MELLES: In Crystal Parking. |
| 13 | MEMBER ALBERTI: Pardon? |
| 14 | MR. MELLES: Parking. |
| 15 | MEMBER ALBERTI: In parking? |
| 16 | MR. MELLES: Yes. |
| 17 | MEMBER ALBERTI: Okay. Well, let |
| 18 | me ask, so other than parking and |
| 19 | transportation businesses, have you been |
| 20 | engaged in any food service businesses at all? |
| 21 | MR. MELLES: I was a server at |
| 22 | Ruth's Chris Steakhouse when I start my |
| | |

| 1 | |
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| | Page 76 |
| 1 | journey. |
| 2 | MEMBER ALBERTI: Okay. Did you |
| 3 | have management responsibilities there? |
| 4 | MR. MELLES: Yes, I used to be a |
| 5 | key employee, which is I manage twice a week. |
| 6 | MEMBER ALBERTI: Pardon? You |
| 7 | managed twice a week? |
| 8 | MR. MELLES: Twice a week, yes. |
| 9 | MEMBER ALBERTI: The entire |
| 10 | restaurant? |
| 11 | MR. MELLES: Yes. |
| 12 | MEMBER ALBERTI: Okay. And for |
| 13 | how long did you do that? |
| 14 | MR. MELLES: About two years. |
| 15 | MEMBER ALBERTI: Okay. |
| 16 | MR. MELLES: Two or three years. |
| 17 | MEMBER ALBERTI: Okay. And when |
| 18 | was this? |
| 19 | MR. MELLES: 1998. |
| 20 | MEMBER ALBERTI: Since then have |
| 21 | you had any experience with food service? |
| 22 | MR. MELLES: Yes. I own a |
| | |

Page 77 1 restaurant in Arlington, Virginia. MEMBER ALBERTI: Arlington. And 2 what restaurant is that? 3 MR. MELLES: Enjera Eritrean 4 5 Restaurant. 6 MEMBER ALBERTI: Okay. MR. MELLES: I don't own it any 7 more, but I used to. 8 9 MEMBER ALBERTI: Pardon? 10 MR. MELLES: I don't own it any 11 more, but I used to own it. MEMBER ALBERTI: Oh, you used to 12 13 own it? 14 MR. MELLES: Yes. 15 MEMBER ALBERTI: And from when to 16 when did you own it? 17 MR. MELLES: I opened it 2005, I believe, and I sold it in 2009. 18 19 MEMBER ALBERTI: Thank you. 20 Describe to me a little bit more of what you envision Mr. Scahill's role to be in this 21 proposed business. 22

| | Page 78 |
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| 1 | MR. MELLES: He will be a day-to- |
| 2 | day manager. He will be the manager. |
| 3 | MEMBER ALBERTI: Day-to-day |
| 4 | manager? |
| 5 | MR. MELLES: Yes. |
| 6 | MEMBER ALBERTI: So okay and all |
| 7 | that entails managing staff, managing |
| 8 | promotion, managing ordering, managing |
| 9 | recordkeeping, is that correct? |
| 10 | MR. MELLES: No. I have Diane |
| 11 | Watson is my accountant. She will be managing |
| 12 | that. |
| 13 | MEMBER ALBERTI: Okay. |
| 14 | MR. MELLES: The books. |
| 15 | MEMBER ALBERTI: But all those |
| 16 | other things I mentioned, is that |
| 17 | MR. MELLES: I'm sorry? |
| 18 | MEMBER ALBERTI: Okay. Go ahead. |
| 19 | MR. MELLES: I'm getting there. |
| 20 | And he will be managing the day-to-day |
| 21 | operation which is managing the employees, |
| 22 | managing the staff, the kitchen and the front |
| | |

| | Page 79 |
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| 1 | and I have a chef who will be managing the |
| 2 | back of the house. |
| 3 | MEMBER ALBERTI: Okay. So Mr. |
| 4 | Scahill |
| 5 | MR. MELLES: Promotional, I have a |
| 6 | company that I work with that will do the |
| 7 | promotion. |
| 8 | MEMBER ALBERTI: I'm sorry to |
| 9 | interrupt there. |
| 10 | MR. MELLES: Sorry. My accent is |
| 11 | a little bit |
| 12 | MEMBER ALBERTI: That's all right. |
| 13 | That's all right. |
| 14 | MR. MELLES: Sorry about that. |
| 15 | MEMBER ALBERTI: No problem. |
| 16 | MR. MELLES: You can ask me again. |
| 17 | MEMBER ALBERTI: Okay. So Mr. |
| 18 | Scahill will be involved will be |
| 19 | responsible for training the employees, the |
| 20 | servers, the barkeeps, the security staff, all |
| 21 | of that? |
| 22 | MR. MELLES: No. I will have a |

1 company to handle that training at the

2 beginning, but as things go forward, I will

3 see we will work together and if Mr. Scahill

4 | will handle it all by himself, he will do so.

5 MEMBER ALBERTI: And will he

6 handle the management of the hiring of those

7 personnel?

8 MR. MELLES: To this point, no,

9 but for future maybe.

10 MEMBER ALBERTI: Okay. Thank you,

11 Mr. Melles. I don't think I have any more

12 questions for you.

13 Mr. Scahill, there was some

14 mention of information on a social network.

15 Do you have any knowledge of that at all?

16 MR. SCAHILL: Actually, I don't

17 have a Facebook account, you know, for

18 business. The Alibi does have a Facebook page

19 and it is also registered on Twitter as well,

20 but the only reference that I could imagine

21 the person that used to handle the social

22 media has moved to Texas. So he was the one

Page 81 1 that, I believe, is David Williams. When I have looked on it 2 previously, he has actually said -- it's 3 global and I have actually looked at it and it 4 says I managed the -- say for instance, I 5 manage and operate this site. And I know that 6 he lives in the military. He is in the 7 military and he lives in Texas at the moment. 8 9 So no, I'm not aware of any of the 10 ongoing things on the social media thing. 11 MEMBER ALBERTI: Okay. So from what I'm hearing, it's, this is speculation I 12 13 understand, unlikely that this Mr. Williams --MR. SCAHILL: Correct. 14 MEMBER ALBERTI: -- would have put 15 out this advertisement. Am I correct in 16 17 supposing that? MR. SCAHILL: It would sound very 18 ultimately a yes, correct. 19 20 MEMBER ALBERTI: Okay. So do you 21 have any -- do you have any idea who might

have?

22

| | Page 82 |
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| 1 | MR. SCAHILL: Well, I |
| 2 | (Simultaneous speaking.) |
| 3 | MEMBER ALBERTI: You |
| 4 | MR. SCAHILL: haven't seen any |
| 5 | advertising. I have not seen any advertising. |
| 6 | MEMBER ALBERTI: Do you have any |
| 7 | idea who may have put this out on social |
| 8 | media? |
| 9 | MR. SCAHILL: Mr. Alberti, I |
| 10 | don't. |
| 11 | MEMBER ALBERTI: Mr. Melles? |
| 12 | MR. MELLES: Yes, no, you asked me |
| 13 | if we have any idea. |
| 14 | MEMBER ALBERTI: Do any of you? |
| 15 | MR. MELLES: I don't have any idea |
| 16 | and any My Brother's Place Facebook website |
| 17 | and anything, I don't have an access to |
| 18 | MEMBER ALBERTI: The Alibi. We |
| 19 | had specific mention of Alibi. |
| 20 | MR. MELLES: Yes. No, I'm not |
| 21 | aware of that. |
| 22 | CHAIRPERSON MILLER: Mr. Scahill, |
| | |

any idea who might have put that out there?

2 MR. SCAHILL: Who might have put

3 The Alibi on My Brother's Place website?

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MEMBER ALBERTI: Just let's --

MR. SCAHILL: I'm sorry, I don't--

MEMBER ALBERTI: Just for clarity.

Investigator Mathieson, would you repeat the discoveries that you made on information on social network? And then we will come back to my question.

INVESTIGATOR MATHIESON: Sure.

Place website or Facebook page, I'm sorry,
which is listed as 237 2nd Street, N.W., same
phone number and everything, it says "On
October 1st the new name is going to be The
Alibi. It will reopen on December 1st." It

goes into detail about renovations and then a

It's just very basic. On the My Brother's

19 post on January 5th that said there is a lot

20 more work than originally -- than I originally

21 thought. The new place is amazing, but a good

22 alibi takes time.

1 And then there is other postings on that page from Martin Scahill that says 2 3 this is probably going to be the last posting for me on this page. And then if you click on 4 Martin Scahill's name, it directs you to his 5 page where there is a posting that he is 6 tagged in that says October 26 is a pre-7 opening of what is My Brother's Place and is 8 9 now The Alibi. The party is not open to the 10 public. It's to reintroduce old regulars to 11 the new and updated bar. The bar cannot and will not have alcohol, so all guests must 12 13 bring your own. All right. 14 MEMBER ALBERTI: want to clarify this. 15 16 INVESTIGATOR MATHIESON: Yes. 17 MEMBER ALBERTI: So you were on My 18 Brother's Place Facepage. INVESTIGATOR MATHIESON: 19 Yes. 20 MEMBER ALBERTI: Facebook page. 21 INVESTIGATOR MATHIESON: Correct. 22 MEMBER ALBERTI: And you clicked

| | Page 85 |
|----|--|
| 1 | on Mr. Scahill's link there? |
| 2 | INVESTIGATOR MATHIESON: I mean, |
| 3 | yes, Martin Scahill, correct. |
| 4 | MEMBER ALBERTI: I mean Martin |
| 5 | Scahill. And it took you to a Facebook page? |
| 6 | INVESTIGATOR MATHIESON: For |
| 7 | Martin Scahill. |
| 8 | MEMBER ALBERTI: For Martin |
| 9 | Scahill, okay. Do you want |
| 10 | MR. SCAHILL: I do not have a |
| 11 | Facebook |
| 12 | MEMBER ALBERTI: Mr. Scahill? |
| 13 | MR. SCAHILL: page. I never |
| 14 | have had one and I do not have one. There is |
| 15 | no pictures of me on it. |
| 16 | MEMBER ALBERTI: Yes, that's fine. |
| 17 | MR. SCAHILL: No friends, no |
| 18 | enemies. I do not have one. |
| 19 | MEMBER ALBERTI: Okay. Do you |
| 20 | have any can you speculate as to who |
| 21 | MR. SCAHILL: I don't. |
| 22 | MEMBER ALBERTI: Wait. Let me |
| | |

Page 86 1 finish my question. MR. SCAHILL: 2 Sorry. 3 MEMBER ALBERTI: Could you speculate as to who may have posted this 4 information on My Brother's Place Facebook 5 6 page? MR. SCAHILL: 7 No. MEMBER ALBERTI: Okay. Thank you. 8 9 I have no further questions of the licensee. 10 I have questions of the Investigators, but I'm 11 not sure if I should go there yet. You tell 12 me. 13 CHAIRPERSON MILLER: Well, I don't 14 know what yet means, because we are really behind schedule now, so how much? This is the 15 16 time to finish with questions I would say. 17 MEMBER ALBERTI: Well, I don't I don't know how long it's going to 18 know. take, but, to me, it's very important. 19 20 CHAIRPERSON MILLER: Can you --21 MEMBER ALBERTI: I mean, I cannot -- unless I get all the information I need, I 22

| | Page 87 |
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| 1 | cannot make a decision and we will have to |
| 2 | I mean, we would have to go forward with |
| 3 | another hearing. In my opinion, because I |
| 4 | don't have all the information, so I can't |
| 5 | really tell you how long it's going to take. |
| 6 | But may I proceed? |
| 7 | CHAIRPERSON MILLER: Can you just |
| 8 | give an idea, you want to ask the |
| 9 | Investigators some questions? |
| 10 | MEMBER ALBERTI: Yes, I do. |
| 11 | CHAIRPERSON MILLER: And then you |
| 12 | want to come back to the |
| 13 | MEMBER ALBERTI: Well, I let's |
| 14 | I'm going to ask the Investigators some |
| 15 | questions, if I may. |
| 16 | Investigator I'll direct these |
| 17 | to Investigator Mathieson |
| 18 | INVESTIGATOR MATHIESON: Sure. |
| 19 | MEMBER ALBERTI: but Mr. |
| 20 | Ghenene, Investigator Ghenene, if you want to |
| 21 | interject information, please, feel free to. |
| 22 | And I'm going to stretch your |
| | |

memory here. We are going to go back to

October 26, 2012. All right. Where you talk

about having discovered several individuals

with fake IDs, okay?

INVESTIGATOR MATHIESON: Yes.

MEMBER ALBERTI: A real basic

question.

INVESTIGATOR MATHIESON: Sure.

MEMBER ALBERTI: When did you determine that they were -- and then let me clarify this question. When did you determine that they were fake IDs? Did you determine that they were fake IDs sort of immediately there or did you have to bring them back to your offices for examination or take them outside of the establishment for examination? When did you determine that?

INVESTIGATOR MATHIESON: No. We were able to determine on the spot that they were fake. If I recall correctly, there were a number of them that were very poor quality. I think you could have them in evidence, so

| | Page 89 |
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| 1 | you need to bring them out, but, yes, we were |
| 2 | able to |
| 3 | MEMBER ALBERTI: What would you |
| 4 | describe as poor quality? |
| 5 | INVESTIGATOR MATHIESON: They |
| 6 | if I recall, I can't say specifically which |
| 7 | ones, but they would be noted in here. But |
| 8 | poor quality would mean they didn't have a |
| 9 | hologram, obviously to the naked eye would |
| LO | make it fake. And that's poor quality. |
| L1 | In a number of if I can just |
| L2 | say in general, when we were there, it was |
| L3 | easy to identify. We didn't have any trouble |
| L 4 | saying that that person is under 21, grabbing |
| L5 | them, asking for ID, asking one or two |
| L6 | questions and sometime we didn't even have to |
| L7 | ask any questions. |
| L8 | MEMBER ALBERTI: Now |
| L9 | INVESTIGATOR MATHIESON: Sorry, go |
| 20 | ahead. |
| 21 | MEMBER ALBERTI: granted you |
| 22 | have a lot of experience with this though, |
| | |

1 right?

2 INVESTIGATOR MATHIESON: Yes.

experience with the industry and people who do ID checking in general. All right. I'm going to ask your opinion. Do you think that the flaws in these IDs were basic enough that any experienced ID checker would be able to recognize them?

INVESTIGATOR MATHIESON: Do I believe? Yes.

INVESTIGATOR GHENENE: Mr.

Alberti, I was going to say that, and Erin can comment on it, too, but it's the flaws coupled with who has them, so that should it be -- it's not very -- it wouldn't be much of a challenge to look at the ID, see that it is weak, but also look at the person who has it and see that they look extremely young.

MEMBER ALBERTI: Thank you very much, Investigator. I have no further questions.

Page 91 1 CHAIRPERSON MILLER: Oh, yes, Mr. Jones? 2 3 MEMBER JONES: Thank you, Madam Chair. 4 5 CHAIRPERSON MILLER: Yes. 6 MEMBER JONES: This is a question for -- I'm going to butcher the name, so I 7 apologize, but Abraham Melles. 8 9 MR. MELLES: Yes, sir. 10 MEMBER JONES: All right. So you 11 indicated a lot of things that Scahill would not be doing in terms of the nature of your 12 13 relationship with him, in terms of the operation of Alibi. What I didn't get clear 14 15 from you is to what specifically he would be 16 doing, because of all the things that you 17 mentioned, there seem to be very little left for him to be doing in the day-to-day. 18 19 MR. MELLES: Yes. He would --20 MEMBER JONES: He wouldn't be 21 responsible for hiring. All right. He's not responsible for the kitchen. So what is he 22

Page 92 1 doing? He's not the accountant. So he is not going to be making paychecks. 2 3 MR. MELLES: Yes, he is. MEMBER JONES: Right? 4 MR. MELLES: I mean, he will be 5 6 managing day-to-day. MEMBER JONES: What does that 7 mean? 8 9 MR. MELLES: Making sure that 10 everybody is doing their job. 11 MEMBER JONES: So he will be there physically every day? 12 13 MR. MELLES: He will be there 14 every day, yes. MEMBER JONES: And he will be 15 16 there responsible for the people that you hired and identified to work at your 17 establishment, he will be guiding them, 18 training them, giving them guidance, to meet 19 20 back on the day-to-day as to whether or not to 21 let somebody in or not let somebody in, to allow someone to drink or not allow them to 22

| | Page 93 |
|------------|--|
| 1 | drink? He is the one making those decisions? |
| 2 | MR. MELLES: He would be trained |
| 3 | and I will have a manual and a trained company |
| 4 | to train them at the beginning. |
| 5 | MEMBER JONES: Oh, I understand, |
| 6 | but that's not what I'm asking you. |
| 7 | MR. MELLES: Okay. |
| 8 | MEMBER JONES: What I'm asking you |
| 9 | specifically is he is the person that is going |
| L0 | to be making the decisions that is going to be |
| L1 | providing the guidance to the employees that |
| L2 | you hired as to whether or not to allow |
| L3 | someone in or not in. |
| L 4 | MR. MELLES: No, he is not. |
| L5 | MEMBER JONES: Okay. So who is? |
| L6 | MR. MELLES: His name is |
| L7 | Hailemariam Negash. He is the 15 percent |
| L8 | owner of the he is my cousin, my first |
| L9 | cousin. |
| 20 | MEMBER JONES: He is your first |
| 21 | cousin? |
| 22 | MR. MELLES: Yes. |
| | |

Page 94 1 MEMBER JONES: Okay. So he is doing those things? 2 3 MR. MELLES: Yes. MEMBER JONES: So then I'm still 4 not clear as to what Mr. Scahill is doing. 5 MR. MELLES: Manager's duties, if 6 7 you would like to say. MEMBER JONES: 8 So I'm asking this 9 gentleman right here. 10 MR. MELLES: Yes, Mr Scahill. 11 MEMBER JONES: I want to know specifically what he says you are going to be 12 13 doing, since he listed a lot of things that you are not going to be doing. 14 MR. MELLES: You asked me 15 16 specifically is he the one who is going to let 17 people in or out and I said he is not going to do that. Mr. Hailemariam Negash will do that. 18 He will be managing the day-to-day service, 19 meaning scheduling, ordering food, ordering 20 21 drinks and ventures that you have to do to 22 manage the place.

| i | |
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| | Page 95 |
| 1 | MEMBER JONES: Okay. Does Mr. |
| 2 | Negash? |
| 3 | MR. MELLES: Yes. |
| 4 | MEMBER JONES: Does he report to |
| 5 | Mr. Scahill |
| 6 | MR. MELLES: No. |
| 7 | MEMBER JONES: in the day-to- |
| 8 | day operations? |
| 9 | MR. MELLES: No. All of them |
| 10 | report to me day-to-day. I'll get the report |
| 11 | every day. |
| 12 | MEMBER JONES: So understood. So |
| 13 | you are not going to be there day-to-day, |
| 14 | right? |
| 15 | MR. MELLES: I will be there |
| 16 | often, but I will not going to be there every |
| 17 | day. |
| 18 | MEMBER JONES: You are going to be |
| 19 | there often, but you're not going to be there |
| 20 | every day? |
| 21 | MR. MELLES: I'll get the report |
| 22 | every day though. |
| | |

| | Page 96 |
|----|---|
| 1 | MEMBER JONES: You get a report |
| 2 | every day? |
| 3 | MR. MELLES: Yes. |
| 4 | MEMBER JONES: Understood. But |
| 5 | that's the report is something that is |
| 6 | recorded after the fact? |
| 7 | MR. MELLES: Yes. |
| 8 | MEMBER JONES: I want to know in |
| 9 | the moment, who is making the command |
| 10 | decision. It appears as if you are saying |
| 11 | that you have two masters. |
| 12 | MR. MELLES: Yes. |
| 13 | MEMBER JONES: You have Mr. Negash |
| 14 | and Mr. Scahill. |
| 15 | MR. MELLES: Yes. |
| 16 | MEMBER JONES: So where is the |
| 17 | bifurcation of their duties and |
| 18 | responsibilities? So you have two masters? |
| 19 | MR. MELLES: Yes. |
| 20 | MEMBER JONES: So there is no one |
| 21 | really in charge at your location, right, on |
| 22 | the day-to-day operations, because either one |
| | |

Page 97 1 of them could be doing things independent of each other and not have to report to each 2 3 other as to what they are doing? MR. MELLES: Yes. 4 MEMBER JONES: Okay. 5 So I'm concerned from that standpoint, based on your 6 confirmation of my understanding of how you 7 8 are operating the business. 9 MR. MELLES: I know. 10 MEMBER JONES: But I'm still not 11 clear as to what it really means, as what your interpretation of that means in terms of what 12 13 Mr. Scahill can or can't do, because it doesn't appear as if he has any real 14 authority. So what is he doing? 15 16 MR. MELLES: He will be managing 17 day-to-day. MEMBER JONES: Which means what? 18 19 MR. MELLES: Operation. The 20 operation. 21 MEMBER JONES: So if someone comes in late --22

Page 98 1 MR. MELLES: Okay. MEMBER JONES: -- right? Can he 2 3 fire that person? 4 MR. MELLES: Yes, he can. 5 MEMBER JONES: He can? 6 MR. MELLES: Yes. MEMBER JONES: But he just can't 7 8 hire anyone? 9 MR. MELLES: He can hire in 10 beginning, yes. 11 MEMBER JONES: But he wouldn't be able to hire later on? 12 13 MR. MELLES: As I said, we will 14 review -- yes, he will be. He will be 15 involved with hiring and training people. 16 MEMBER JONES: Okay. So you 17 mentioned that you got involved with him because of his background, because he is from 18 the UK. 19 20 MR. MELLES: No, I -- we are 21 probably going to pick that, but at the same time it was his background, how hard-working 22

| | Page 99 |
|------------|--|
| 1 | he is and the friendship that the business |
| 2 | friendship that I developed with him over the |
| 3 | last couple of years. |
| 4 | MEMBER JONES: So what about that |
| 5 | led you to give him 49 percent ownership or |
| 6 | interest, if you will, in this? See, I'm |
| 7 | struggling with that. I mean, I'll be |
| 8 | perfectly frank. You are saying that you put |
| 9 | in over \$300,000 into this and you are going |
| LO | to put in more. How much has he put in? |
| L1 | MR. MELLES: He put in about |
| L2 | \$200,000. |
| L3 | MEMBER JONES: About \$200,000? |
| L 4 | MR. MELLES: Yes. |
| L5 | MEMBER JONES: So why is his |
| L6 | \$200,000 worth 49 percent and your \$300,000 is |
| L7 | worth 36 percent? |
| L8 | MR. MELLES: He is more physically |
| L9 | working there more than I do. |
| 20 | MEMBER JONES: So he is not going |
| 21 | to take a salary? |
| 22 | MR. MELLES: He is not going to |

| | Page 100 |
|----|---|
| 1 | take a salary. |
| 2 | MEMBER JONES: Okay. So he is |
| 3 | just working off of the profits from the |
| 4 | establishment? |
| 5 | MR. MELLES: Profits, yes. |
| 6 | MEMBER JONES: So that's the |
| 7 | nature of the arrangement? |
| 8 | MR. MELLES: Yes. |
| 9 | MEMBER JONES: Okay. So but he |
| 10 | has no control? |
| 11 | MR. MELLES: Yes. |
| 12 | MEMBER JONES: Absolutely none? |
| 13 | MR. MELLES: No. |
| 14 | MEMBER JONES: It all rests with |
| 15 | you? |
| 16 | MR. MELLES: I am managing member, |
| 17 | yes. |
| 18 | MEMBER JONES: No, I understand |
| 19 | that dynamic. But in terms of he has 49 |
| 20 | percent interest in this. He put up \$200,000 |
| 21 | and he is only going to get paid if the |
| 22 | establishment makes a profit. |
| | |

1 MR. MELLES: Yes.

2 MEMBER JONES: Right?

MR. MELLES: Yes.

MEMBER JONES: So let me take you down this path. If he is driven by the fact that his establishment needs to make a profit in order for him to get a return on his \$200,000 that he has invested, then how is it that he is not going to fall back into his old habits as he related to My Brother's Place in order to generate revenue?

MR. MELLES: I already invested more than once.

MEMBER JONES: What safeguards do you have in place to ensure that he is not going to fall back into his old habits to get a recoup of the \$200,000?

MR. MELLES: I will be on top of the operation every day myself. I will see the report then. If you are not making money, we have to make sure.

MEMBER JONES: So the report that

| | Page 102 |
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| 1 | you are getting, that is something that is |
| 2 | going to be drafted by whom? |
| 3 | MR. MELLES: By the accountant. |
| 4 | MEMBER JONES: By the accountant. |
| 5 | So that's just a financial report. |
| 6 | MR. MELLES: Yes. |
| 7 | MEMBER JONES: Right? That just |
| 8 | tells you okay, my ins and my outs, my |
| 9 | expenses, my revenue, etcetera, right? That's |
| LO | not telling you how the place is being |
| L1 | operated, what shortcuts may have been taken |
| L2 | in order to bring in that revenue that you are |
| L3 | seeing in the report. |
| L 4 | MR. MELLES: But your question was |
| L5 | if he is not making money, he is going to do |
| L6 | he is going to go back to his old habits. |
| L7 | MEMBER JONES: No. My |
| L8 | MR. MELLES: If I see the |
| L9 | financial |
| 20 | MEMBER JONES: question was |
| 21 | MR. MELLES: report |
| 22 | MEMBER JONES: what safeguards |
| | |

| | Page 103 |
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| 1 | do you have in place to keep him from |
| 2 | reverting back to his old habits that were |
| 3 | manifested in My Brother's Place? |
| 4 | MR. MELLES: That's the safe-keep |
| 5 | that I have. I will see the report. If he is |
| 6 | not doing his if he is not making money, |
| 7 | that means he is not doing his job. So we |
| 8 | will sit down and talk about that. |
| 9 | MEMBER JONES: I see |
| 10 | MR. MELLES: So your question |
| 11 | was |
| 12 | MEMBER JONES: a challenge in |
| 13 | your rational. |
| 14 | MR. MELLES: No, no, no. |
| 15 | MEMBER JONES: Because all you are |
| 16 | seeing is a report that says he is making |
| 17 | money, but it's not detailing how he is making |
| 18 | the money, unless you are telling me something |
| 19 | about the report that I'm not familiar with. |
| 20 | MR. MELLES: What do you mean with |
| 21 | how is |
| 22 | MEMBER JONES: How do you know he |
| | |

Page 104 1 is not making the money by selling to underage? 2 MR. MELLES: No, I --3 4 MEMBER JONES: How do you know 5 that? MR. MELLES: He is not in charge 6 of letting people in at the beginning. 7 Second, I will --8 9 MEMBER JONES: At the beginning. 10 MR. MELLES: -- have all present 11 in detail and how many liquors we sell, how many food we sell, how many detailed sales 12 13 that we have. And I'm not trying to get a 14 drink to underage people or even for that 15 matter drink only. We are concentrating on 16 food and between 25 to 44 age group. 17 So you are asking me a question that I can't answer you correctly, because if 18 I say that I can't control the financial, you 19 20 are going to come back and say that hey, this 21 is going to go back to his old habit. But at the same time, I'm getting 22

Page 105 1 a report every day. And I'm going to stop by there. My wife is there. If I see the 2 3 cliental that we are not intending to capture, of course, I'm going to stop it. And if we 4 are not making money, that means we are not 5 doing a good job and we're going to talk about 6 it. So I don't know how to answer your 7 8 question on that party. 9 MEMBER JONES: Okay. So --10 MR. MELLES: If I see the report every day, that means I know what's going on. 11 MEMBER JONES: -- if you get to 12 13 that point where you discover, based on whatever safeguards you think you have --14 MR. MELLES: Yes. 15 16 MEMBER JONES: -- he has 49 17 percent ownership. MR. MELLES: 18 Yes. 19 MEMBER JONES: How do you remove 20 him from the equation? 21 MR. MELLES: Well, that is a legal 22 issue, but I'm --

| | Page 106 |
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| 1 | MEMBER JONES: How do you remove |
| | him from the equation? |
| 2 | - |
| 3 | MR. MELLES: I would remove him. |
| 4 | MEMBER JONES: How? |
| 5 | MR. KLINE: What's the question? |
| 6 | MEMBER JONES: He has 49 percent |
| 7 | ownership. |
| 8 | MR. KLINE: Right. |
| 9 | MEMBER JONES: Right? Mr. Melles? |
| 10 | MR. MELLES: Yes. |
| 11 | MEMBER JONES: Through his review |
| 12 | of the reports, he said one of his safeguards |
| 13 | is the review of the reports, right? And if |
| 14 | he through his determination finds that Mr. |
| 15 | Scahill isn't meeting the measure as he has |
| 16 | defined it, whatever that is, then how would |
| 17 | he remove him from the equation of the |
| 18 | operation of Alibi as it stands right now? |
| 19 | MR. KLINE: He is the managing |
| 20 | member. |
| 21 | MEMBER JONES: How? How would he |
| 22 | remove him from that? |

| | Page 107 |
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| 1 | MR. KLINE: He can fire him from |
| 2 | running the place. |
| 3 | MEMBER JONES: But he has 49 |
| 4 | percent ownership. |
| 5 | MR. KLINE: It doesn't matter. |
| 6 | That would mean he is an owner. |
| 7 | MEMBER JONES: He could fire him, |
| 8 | but he still has 49 percent ownership, |
| 9 | correct? |
| 10 | MR. KLINE: That's correct, but |
| 11 | that does not mean that means he has an |
| 12 | expectation and a possibility of sharing in |
| 13 | profits. |
| 14 | MEMBER JONES: Correct. |
| 15 | MR. KLINE: But it gives him no |
| 16 | right to participate in the operation of the |
| 17 | business. |
| 18 | MEMBER JONES: Okay. That's fine. |
| 19 | MR. KLINE: From a legal |
| 20 | standpoint. And, please, check with your |
| 21 | general counsel on that one. |
| 22 | MEMBER JONES: Oh, I don't need |
| | |

Page 108 1 to. I wanted to hear it from you. MR. KLINE: Okay. 2 MEMBER JONES: Because I didn't 3 hear clearly that he had a mechanism for that. 4 He just said it was a legal issue, right? So 5 I didn't know that he knew that there was a 6 7 process for it. MR. MELLES: No, I said I will 8 9 change. I would change him. So that means I 10 don't have --11 MEMBER JONES: Change is an amorphous term. I don't know what that means. 12 13 MR. MELLES: Okay. I'll fire him them. 14 MEMBER JONES: Okay. Thank you. 15 Thank you, Madam Chair. 16 17 CHAIRPERSON MILLER: Okay. Any 18 other Board questions? Mr. Kline? MR. KLINE: Mr. Melles? 19 20 MR. MELLES: Yes. 21 MR. KLINE: You have a valet 22 parking company, correct?

Neal R. Gross and Co., Inc. 202-234-4433

| | Page 109 |
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| 1 | MR. MELLES: Yes. |
| 2 | MR. KLINE: How many locations do |
| 3 | you operate? |
| 4 | MR. MELLES: 62. |
| 5 | MR. KLINE: 62? |
| 6 | MR. MELLES: Yes. |
| 7 | MR. KLINE: Now, each of these |
| 8 | locations, they are essentially separate |
| 9 | businesses, correct? |
| 10 | MR. MELLES: Yes. |
| 11 | MR. KLINE: And you have managers |
| 12 | at each location? |
| 13 | MR. MELLES: Yes. |
| 14 | MR. KLINE: And each of those |
| 15 | managers has certain authority with respect to |
| 16 | operating those 62 each of those 62 |
| 17 | business locations? |
| 18 | MR. MELLES: Correct. |
| 19 | MR. KLINE: All right. But |
| 20 | ultimately, who is responsible for those 62 |
| 21 | locations? |
| 22 | MR. MELLES: Me. |
| | |

| | Page 110 |
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| 1 | MR. KLINE: And what do you do |
| 2 | when you have a problem? |
| 3 | MR. MELLES: I fire them, change |
| 4 | people or work with them to improve. |
| 5 | MR. KLINE: All right. So you |
| 6 | have a track record of running businesses |
| 7 | where you are not physically present, correct? |
| 8 | MR. MELLES: Absolutely. To give |
| 9 | you an example, I'm sitting here, but I was |
| 10 | working on my budget for 18 locations, so I |
| 11 | mean, it's goes it's all right. I worked |
| 12 | with I build it from scratch and I |
| 13 | that's what I do. I manage it every day. |
| 14 | MR. KLINE: And have you also run |
| 15 | other businesses during the course of your |
| 16 | business career? |
| 17 | MR. MELLES: I have eight |
| 18 | properties that I manage and that's my |
| 19 | property. |
| 20 | MR. KLINE: Okay. |
| 21 | MEMBER SHORT: Of all those |
| 22 | businesses, how many of them sell alcohol? |
| | |

| | Page 111 |
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| 1 | All those businesses that you own, how many of |
| 2 | them sell alcohol? |
| 3 | MR. MELLES: Right now, none. |
| 4 | MEMBER SHORT: Oh, excuse me. |
| 5 | Okay. Thank you. |
| 6 | MR. MELLES: Right now, none, yes. |
| 7 | MR. KLINE: All right. But you |
| 8 | did, in fact, with your restaurant in |
| 9 | Virginia, you were licensed for the sale of |
| 10 | alcoholic beverages, correct? |
| 11 | MR. MELLES: Correct. |
| 12 | MR. KLINE: All right. And were |
| 13 | there any issues with your sale of alcoholic |
| 14 | beverages at your Virginia restaurant? |
| 15 | MR. MELLES: None. |
| 16 | MR. KLINE: Okay. So you have had |
| 17 | experience with having an ABC License, |
| 18 | correct? |
| 19 | MR. MELLES: Correct. |
| 20 | MR. KLINE: All right. And you |
| 21 | understand the responsibilities of operating |
| 22 | with an alcoholic beverage license? |
| | |

Page 112 1 MR. MELLES: I do. MR. KLINE: All right. And you 2 understand that if there is an issue there, 3 that your investment is at risk? 4 MR. MELLES: Absolutely. 5 MR. KLINE: All right. And you 6 know if we have to come to one of these 7 8 hearings because there is a Show Cause, you, as the managing member, are going to have to 9 10 be here, correct? 11 MR. MELLES: Absolutely. MR. KLINE: Okay. 12 CHAIRPERSON MILLER: Other 13 14 questions? Got one? Okay. Mr. Rodriguez? 15 MR. KLINE: I have a question actually to the Investigator in light of Mr. 16 17 Alberti's questions. CHAIRPERSON MILLER: Do you want 18 19 to wait on him or do you want to go? Mr. 20 Rodriguez had a question. 21 MR. KLINE: Oh, I'm sorry. I'm just CHAIRPERSON MILLER: 22

| | Page 113 |
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| 1 | asking if he |
| 2 | MR. KLINE: I apologize. |
| 3 | MEMBER RODRIGUEZ: Mr. Melles? |
| 4 | MR. MELLES: Yes? |
| 5 | MEMBER RODRIGUEZ: Please, my |
| 6 | question is about track record. Obviously, |
| 7 | you are an experienced business man. Your |
| 8 | experience includes many types of businesses |
| 9 | and personnel. |
| 10 | When you look at who you are going |
| 11 | to go into business with, I am sure you are |
| 12 | concerned about track records, right? |
| 13 | MR. MELLES: Yes. |
| 14 | MEMBER RODRIGUEZ: Would you not |
| 15 | go into you would not go into business in |
| 16 | a situation that would be negative for you, |
| 17 | would you? |
| 18 | MR. MELLES: No. |
| 19 | MEMBER RODRIGUEZ: Right. Now, |
| 20 | you know that this Board is very concerned |
| 21 | about serving minors. |
| 22 | MR. MELLES: Right. |
| | |

MEMBER RODRIGUEZ: You can tell by the questioning that has taken place that we take it very seriously, sir.

MR. MELLES: Right.

MEMBER RODRIGUEZ: And it has been a concern about Mr. Scahill's relationship with the business that underwent very serious violations where minors were served. So in this situation, I know that, you know, it's two separate businesses, but an individual always has a track record. I know I do from my previous job. All of us have a track record.

And that's what we have been looking at, at a track record. And a track record that shows that there has been violations in business that the gentleman was involved with. That has been our concern.

And it continues to be a concern to us about minors indulging in liquor.

And so tell me, how do you -- how serious do you take this and how do you plan

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| 1 | to ensure that you are not here with that kind |
| 2 | of violation? |
| 3 | MR. MELLES: Thank you, Mr. |
| 4 | Alberti. I |
| 5 | MR. KLINE: Rodriguez. |
| 6 | CHAIRPERSON MILLER: Rodriguez. |
| 7 | MR. MELLES: Mr. Rodriguez. I'm |
| 8 | sorry when I say |
| 9 | MEMBER RODRIGUEZ: It's okay. |
| 10 | MR. MELLES: And I'm very, very |
| 11 | bad public speaker, so it's |
| 12 | MEMBER RODRIGUEZ: You do fine, |
| 13 | sir. |
| 14 | MR. MELLES: I mix some things |
| 15 | up. So sorry about that. Even though I did |
| 16 | not know the problem was until this extent, I |
| 17 | did knew the problems that they had before, |
| 18 | but not into this extent. And you brought a |
| 19 | very, very good question, Mr. Rodriguez, that |
| 20 | with his track record, how could you have |
| 21 | to get how would you be partner with him |
| 22 | with his personal track record? |
| | |

I don't believe he had any say on what was going on on that place before. I don't believe that and at this time, I am the one who is going to make the final decision.

And how I am protecting that minor sales is

I'm not into that. I'm not -- I'm hiring a PR company that is not even getting involved with anybody in college area.

We are -- I'm targeting for talk to the community, the tourism community, the business community around the area and the location is prime. We have 8,000 employees at department. We have cocktail here. If we do our money in breakfast and lunch, we are very good to go for dinner and we could -- we have the ability to serve a very fine and great service for the after party -- the after -- happy hour when people finish their office work.

That's how I'm planning to run this business.

MEMBER RODRIGUEZ: Thank you, sir.

| | Page 117 |
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| 1 | MR. MELLES: All right. |
| 2 | MEMBER RODRIGUEZ: I appreciate |
| 3 | your commitment. |
| 4 | MR. MELLES: Thank you. |
| 5 | CHAIRPERSON MILLER: Mr. Kline, |
| 6 | did you have any other questions? |
| 7 | MR. KLINE: Yes, just quickly. |
| 8 | CHAIRPERSON MILLER: Okay. |
| 9 | MR. KLINE: Investigator, if you |
| 10 | know, from the October 26, 2012 report, was |
| 11 | there a Show Cause proceeding as a result of |
| 12 | that? |
| 13 | INVESTIGATOR MATHIESON: I don't |
| 14 | know specifically. |
| 15 | MR. KLINE: All right. Presumably |
| 16 | the Board's records reflect that and I'm |
| 17 | presuming that there was a suspension and a |
| 18 | fine as a result of that and that matter was |
| 19 | resolved and the licensee was appropriately |
| 20 | punished. |
| 21 | And it would seem that that case |
| 22 | is over. The case that you have before you |
| | |

now is an application for a new business where this gentleman is the managing member and he and his cousin control the majority of the interest in the business and that's what this application is about.

And I would submit to you that the previous charges have all been resolved. And unless we -- and we know that the ABC Statute contains a bar under certain circumstances where one cannot apply and may not be granted a license. But unless we are going to make up the rules as we go along, I don't know what legal authority there is to say well, no, you can't participate because of the problems with this other business.

And it's all with that I find just very troubling from a process standpoint. You know, I'm a rule guy. You know, I like to look at the rules and know what the rules are and hope that my clients can have an expectation as to what the rules are.

When this application was

submitted, we didn't have any reason to

believe that there was any sort of legal bar.

I certainly would not have represented this

gentleman, risk his money, if there was

something in the statute that prevented his

partner from being on a license.

So I want the Board to appreciate that along with the very serious concerns I know the Board has expressed and that we all have about service to those underage.

So with that, I hope that we will focus on this application. The reports are there, but presumably they were resolved by previous proceedings of the Board. Unless there is a provision that disqualifies Mr. Scahill, then I don't -- you know, I think this hearing has been very valuable because Mr. Melles tells you yeah, I knew there were problems, but I didn't know that they were this bad.

Now he does know. I mean, I think that that will certainly cause him to pay more

Page 120 1 attention to these particular issues. And I hope the Board will move this forward, because 2 we don't want to be sitting out here without--3 I mean, tell us no, tell us something. 4 CHAIRPERSON MILLER: I understand. 5 MR. KLINE: Please. 6 7 CHAIRPERSON MILLER: Yes. Okay. 8 MR. KLINE: Thank you. 9 CHAIRPERSON MILLER: Understood. 10 Thank you very much and thank you all for 11 coming down. And we will get back to you very shortly. 12 13 MR. KLINE: So I'm going to press and ask, in terms of what we might expect, in 14 terms of the next processes and a time line. 15 16 And I feel compelled to do this because the 17 last time I did this --18 CHAIRPERSON MILLER: No, and --MR. KLINE: -- I was told that --19 20 CHAIRPERSON MILLER: -- I'm sorry about the last time. 21 MR. KLINE: -- and that's October 22

| | Page 121 |
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| 1 | and we don't have a decision. So where |
| 2 | CHAIRPERSON MILLER: The next step |
| 3 | hopefully either today, depending on how late |
| 4 | we go or next week we will by next week for |
| 5 | sure it will be on the Board's Executive |
| 6 | Agenda and we will address it. So it's not |
| 7 | going to whatever. Okay. |
| 8 | MR. KLINE: Thank you. |
| 9 | CHAIRPERSON MILLER: All right. |
| LO | Thank you very much. |
| L1 | MR. KLINE: Madam Chair, from the |
| L2 | scheduling standpoint, I'm due here at 1:00 |
| L3 | for another matter, another Fact-Finding, but |
| L 4 | I gather the Board has a long calendar. Any |
| L5 | predictions as to when |
| L6 | CHAIRPERSON MILLER: You are due |
| L7 | at 1:30? |
| L8 | MR. KLINE: Oh, 1:30. I |
| L9 | apologize. |
| 20 | CHAIRPERSON MILLER: Okay. It may |
| 21 | get delayed. 1:30? Hold on. |
| 22 | MR. KLINE: If you think we may |
| | |

| | Page 122 |
|----|--|
| 1 | get to it, I'll just be back, but I just |
| 2 | thought |
| 3 | CHAIRPERSON MILLER: Yes. |
| 4 | MR. KLINE: I would ask. |
| 5 | CHAIRPERSON MILLER: Yes, we can |
| 6 | stick to that schedule. |
| 7 | MR. KLINE: Okay. All right. |
| 8 | Thank you. |
| 9 | CHAIRPERSON MILLER: We will see |
| 10 | you at 1:30 then. |
| 11 | MR. KLINE: I know the Board likes |
| 12 | to be punctual as we all do. |
| 13 | CHAIRPERSON MILLER: No, I just |
| 14 | heard another case that's being continued. |
| 15 | MR. KLINE: Thank you. |
| 16 | CHAIRPERSON MILLER: Okay. Thank |
| 17 | you. |
| 18 | (Whereupon, the Fact-Finding |
| 19 | Hearing in the above-entitled matter was |
| 20 | concluded at 12:17 p.m.) |
| 21 | |
| 22 | |
| | |

| A | administrative | 38:2,5,8,19 39:4 | amorphous 108:12 | arranging 21:6 |
|----------------------------|-----------------------------|----------------------------|----------------------------|----------------------------|
| \$200,000 99:12,13 | 17:10 | 39:10,13,16,22 | ANC-6C 1:7 2:7 | arrested 42:1,2,5 |
| 99:16 100:20 | advantage 9:10 | 40:5 46:3,6 55:10 | Andrew 2:12 | 42:13 |
| 101:8,17 | advertisement | 55:15,19 56:1 | answer 11:2 37:10 | arrests 58:10 |
| \$300,000 43:14 | 81:16 | 61:13,20 72:19,20 | 40:18 47:9,14 | asked 31:16,21 |
| 65:15 99:9,16 | advertisements | 73:6,9,14,18,21 | 66:16,16 104:18 | 32:2,9 35:21 60:4 |
| \$6 65:14 | 54:12 | 74:6,9,11,14,19 | 105:7 | 82:12 94:15 |
| a.m 2:2 | advertising 82:5,5 | 75:6,10,13,15,17 | answered 16:19 | asking 26:14 37:1 |
| ABC 5:21 8:6 | advise 51:12 | 76:2,6,9,12,15,17 | anxious 48:21 | 45:19 48:11,13 |
| 14:17 18:4,15 | advised 50:21 53:5 | 76:20 77:2,6,9,12 | anybody 10:15 | 89:15,15 93:6,8 |
| 37:2 111:17 118:8 | advisory 15:21 | 77:15,19 78:3,6 | 41:22 44:7 116:8 | 94:8 104:17 113:1 |
| ability 68:3 116:16 | affidavit 13:3,4,8 | 78:13,15,18 79:3 | apart 8:3 34:5 | aspect 30:1 64:17 |
| able 9:20 30:22 | 13:16 | 79:8,12,15,17 | 39:21 | aspects 29:19 |
| 55:5,7 58:5 88:19 | affiliation 59:16,21 | 80:5,10 81:11,15 | apologize 59:10 | assaults 40:15 |
| 89:2 90:8 98:12 | age 104:16 | 81:20 82:3,6,9,11 | 66:21 91:8 113:2 | assume 19:22 |
| above-entitled | agenda 63:2 65:22 | 82:14,18 83:4,6 | 121:19 | assurances 13:19 |
| 122:19 | 121:6 | 84:14,17,20,22 | Apparently 59:22 | attempting 59:22 |
| ABRA 1:21,22 3:6 | ago 30:12 | 85:4,8,12,16,19 | appear 97:14 | attention 36:2 |
| 3:8 9:10 18:14 | agree 27:8,12 44:22 | 85:22 86:3,8,17 | appeared 16:17 | 120:1 |
| 20:2,2 35:13 43:1 | 64:9 | 86:21 87:10,13,19 | appears 96:10 | Audit 27:17 |
| 50:3 | ahead 10:20 12:22 | 88:6,9 89:3,18,21 | applicant 2:12 5:10 | authority 97:15 |
| ABRA's 9:6 | 78:18 89:20 | 90:3,13,20 115:4 | 43:21 73:1 | 109:15 118:13 |
| Abraham 2:14,21 | air 45:6 | Alberti's 112:17 | applicants 46:15 | available 9:10 32:8 |
| 2:22 91:8 | aired 67:1 | alcohol 53:1 55:3 | 63:15 | 33:13 |
| Absolutely 100:12 | Alberti 1:17 10:17 | 58:5 84:12 110:22 | application 1:9 | aware 7:6,7 22:22 |
| 110:8 112:5,11 | 10:21 11:9,11,16 | 111:2 | 3:11 5:5,12 43:13 | 56:18 72:12 81:9 |
| Abyie 1:22 3:7 | 12:2,7,17,21 | alcoholic 1:2,11,12 | 44:5 45:7,16 47:6 | 82:21 |
| accent 79:10 | 13:14 14:6,10,14 | 54:6 111:10,13,22 | 47:8 63:7 118:1,5 | |
| access 82:17 | 15:3,12,15,18 | alibi 1:6 2:5 8:8 | 118:22 119:12 | <u>B</u> |
| account 55:22 | 16:1,5,8,11,13,15 | 54:13,14,20 80:18 | apply 8:6 118:10 | Babel 68:9,14 |
| 70:14 80:17 | 17:1,5,22 18:7,10 | 82:18,19 83:3,17 | appreciate 44:17 | back 24:1 31:5,10 |
| accountant 78:11 | 18:17,20 19:4,8 | 83:22 84:9 91:14 | 117:2 119:7 | 32:11 52:20 61:9 |
| 92:1 102:3,4 | 19:11,15,19 20:9 | 106:18 | approach 46:16 | 65:16 66:8 79:2 |
| act 18:17 | 20:15,21 21:3,7 | allow 92:22,22 | appropriately | 83:9 87:12 88:1 |
| acted 18:1 20:1,3 | 21:10,13,19 22:1 | 93:12 | 117:19 | 88:14 92:20 101:9 |
| active 20:5 | 22:10,16,20 23:2 | allowed 36:16,19 | approve 46:10 | 101:16 102:16 |
| actively 19:20 | 23:5,11,16,19,22 | allowing 22:6 | April 33:22 | 103:2 104:20,21 |
| add 56:7 | 24:10,15,22 25:6 | 45:21 51:17 | area 116:8,11 | 120:11 122:1 |
| addition 6:19 | 25:9,13 26:2,8,12 | altercation 41:5 | areas 24:1 28:15 | background 7:20 |
| additional 72:21 | 26:14,18,21 27:2 | amazing 83:21 | Arias 22:14,19 50:3 | 74:3,7 75:3 98:18 |
| additionally 51:3 | 27:11 28:4,9 | ambulance 41:6 | 50:9 52:7 | 98:22 |
| 54:10 59:13 | 29:11,14,17,21 | ambush 62:22 | Arlington 68:15 | backstop 57:16 |
| address 3:21 4:5 | 30:3,8 31:4 32:10 | ambushed 63:17 | 77:1,2 | bad 66:4,5 115:11 |
| 45:21 64:18 121:6 | 32:13,17 33:2,6 | 66:22 | arm's 11:20 12:1 | 119:20 |
| addressed 45:6 | 33:10,15,19 34:2 | America 28:16 | 13:5,18 15:8 | balance 67:21 |
| 52:6,17 | 34:9,17 37:16,21 | American 75:1 | arrangement 100:7 | bar 27:14 55:1,2 |
| , . | | Ī | | I |

| 04 11 11 110 0 | 47.16.40.5.61.14 | D 1111 1 12 | 00 4 10 10 21 2 2 | 102.12 |
|---|---------------------------|-----------------------------|-----------------------------|---------------------------|
| 84:11,11 118:9 | 47:16 49:5 61:14 | Building 1:12 | 20:4,18,19 21:2,3 | 103:12 |
| 119:2 | 62:22 63:5,5 64:4 | business 5:12,13,14 | 36:8 50:11,12,13 | chance 4:7 |
| barkeeps 79:20 | 65:4 72:7 108:18 | 5:18,21 6:2,6,13 | 52:1 59:15 60:8 | change 108:9,9,11 |
| based 47:7 74:21 | 113:20 119:7,9,14 | 6:15,22 7:5,8,9,15 | 70:10 72:3 | 110:3 |
| 97:6 105:13 | 120:2 121:14 | 7:18,19,22 8:9,15 | caught 39:7 | characterization |
| basic 83:12 88:6 | 122:11 | 8:18,21 9:2,3 11:7 | cause 64:6 112:8 | 60:19 |
| 90:7 | Board's 5:4 43:8 | 11:9 14:18,19,20 | 117:11 119:22 | characterize 60:15 |
| basically 45:11 | 44:3 46:22 47:10 | 15:1 19:16,17,21 | certain 24:5 28:13 | charge 22:13 24:19 |
| basis 10:11 22:7 | 47:14 62:5,9 | 20:12,13 26:1 | 28:15,15,21 29:3 | 25:14,16 67:12 |
| 28:1 51:18 | 63:13 117:16 | 32:18 43:14,16 | 29:15 58:8 109:15 | 96:21 104:6 |
| bear 20:15 | 121:5 | 44:1 63:9,13 65:1 | 118:9 | charges 118:7 |
| beginning 80:2 | book 34:6 | 65:5,6,7,14,16 | certainly 5:3 7:6,10 | charismatic 67:19 |
| 93:4 98:10 104:7 | books 28:13 56:22 | 66:6,9,14,15 69:6 | 8:13 12:20 13:4,9 | Charles 13:20 |
| 104:9 | 78:14 | 69:16 70:1,4,5 | 13:13 14:11 25:3 | check 9:7 16:16 |
| begun 5:2 | Boots 47:4 | 71:4,19,20 72:2,5 | 32:4 47:3 67:3 | 23:3 29:1 35:14 |
| behalf 2:12 | born 74:15 | 72:8 77:22 80:18 | 69:12 70:3 119:3 | 57:1 58:18 59:6 |
| believe 22:14 38:12 | break 15:3 | 97:8 99:1 107:17 | 119:22 | 59:13 67:21 |
| 42:3,6 49:14 69:3 | breakfast 116:14 | 109:17 110:16 | Chair 34:22 37:15 | 107:20 |
| 69:21 77:18 81:1 | Brian 54:3 | 113:7,11,15 114:7 | 46:3 91:4 108:16 | checked 57:5 |
| 90:11 116:1,3 | bring 55:4 84:13 | 114:17 116:11,21 | 121:11 | checker 90:8 |
| 119:2 | 88:14 89:1 102:12 | 118:1,4,15 | Chairman 43:6 | checking 24:2 |
| believer 9:9 | British 74:8,9,12 | businesses 75:11,19 | Chairperson 1:13 | 25:16 31:9 35:1 |
| best 67:9 | 74:12,22 75:4 | 75:20 109:9 110:6 | 1:16 2:3,16,19 3:3 | 53:4 56:15 57:6 |
| better 13:13 22:5 | British/American | 110:15,22 111:1 | 3:9,16 4:9,12,18 | 59:2,11 90:5 |
| 26:13,16 27:3 | 69:7 73:11 75:4 | 113:8 114:10 | 8:16 9:13 10:6,8 | chef 66:12 79:1 |
| 31:1 45:1 51:15 | Brooks 1:17 34:20 | butcher 91:7 | 10:12,14,19 34:20 | Chemicals 20:14 |
| 64:14 | 34:21 35:6,10,12 | buy 7:22 | 37:18 38:1,4,7 | China 36:20 |
| beverage 1:2,11,12 | 35:17 36:10,15,22 | | 40:8,11 42:17 | choice 70:1 |
| 111:22 | 37:3,9,12,14 | C | 44:10,13,16,20 | Chris 5:18 65:12 |
| beverages 54:7 | Brother's 3:19 4:1 | calendar 2:5 | 45:15 46:4 47:21 | 66:11 75:22 |
| 111:10,14 | 4:6,17 8:2 13:21 | 121:14 | 49:2 56:6 58:12 | circumstances |
| bifurcation 96:17 | 15:6,19 16:9 17:7 | call 5:5 41:11 46:12 | 60:6,11,14 61:11 | 118:9 |
| big 27:9 | 21:16 23:7 43:21 | 49:22 | 61:17,22 62:3 | City 68:9,15 |
| birth 59:6 | 43:22 45:3 50:2 | called 3:12 5:15 | 64:2 66:20 67:5,8 | clarify 9:14 84:15 |
| bit 6:21 64:16 73:8 | 50:14 51:10,11 | 40:15 41:1,5 | 69:1 70:9,15,18 | 88:11 |
| 77:20 79:11 | 52:1 54:11,19 | calls 15:7 | 71:5,8,12,15,22 | clarity 43:7 83:6 |
| blacklight 30:15 | 58:10 59:18,20 | capacity 32:1 69:16 | 72:18 73:5,7 | classes 24:6 29:10 |
| 31:11 32:8 | 63:7 67:14 69:3 | capture 105:3 | 82:22 86:13,20 | clear 15:9 48:14 |
| blacklights 30:14 | 70:21 82:16 83:3 | card 29:3 | 87:7,11 91:1,5 | 62:7 63:1 64:18 |
| 33:7,16,17 | 83:12 84:8,18 | career 110:16 | 108:17 112:13,18 | 91:14 94:5 97:11 |
| blend 49:19 | 86:5 101:10 103:3 | Carter 58:9 | 112:22 115:6 | clearly 108:4 |
| Board 1:2,12 3:10 | brought 36:2 | case 42:22 117:21 | 117:5,8 120:5,7,9 | clears 56:16 |
| 3:11 5:8,9 7:1,20 | 115:18 | 117:22 122:14 | 120:18,20 121:2,9 | click 84:4 |
| 8:12,13,21 11:19 | buck 68:4 | Catherine 17:20 | 121:16,20 122:3,5 | clicked 84:22 |
| 13:12 18:5 43:9 | budget 110:10 | 36:8 | 122:9,13,16 | client 64:9 68:17 |
| 44:18 46:1,10 | build 110:12 | Catholic 17:13 18:3 | challenge 90:17 | cliental 6:20 105:3 |
| , | | | 6 | |
| | • | 1 | 1 | |

clients 14:11 66:10 completely 5:13 cooperative 60:21 95:17.20.22 96:2 detecting 30:17 6:14,18 7:18 8:8 **detection** 29:12,13 118:20 60:21 101:19 105:1,11 **cloud** 45:20 27:20 copy 9:18 10:3 110:13 31:1 completing 9:7 42:20 71:21 day-to 19:21 78:1 **Detective** 58:9 **cocktail** 116:13 collected 36:6 concentrating correct 3:15 16:14 determination 95:7 collectively 17:15 19:10 21:2,5,18 day-to-day 78:3,20 106:14 104:15 college 71:3 116:8 concept 63:10 69:6 22:17 24:14 25:5 91:18 92:6,20 **determine** 48:17,19 colleges 69:20 73:11,15,17 74:1 32:12 37:8,8 56:2 94:19 95:10,13 88:10,11,12,17,19 **color** 38:16,18,22 concern 5:4 14:3 65:1,2 73:12,13 96:22 97:17 determined 37:6 **colors** 38:18 25:17 47:5 114:6 74:17 75:8,9 78:9 days 34:22 35:3 developed 99:2 development 65:12 **COLUMBIA** 1:1 114:18,19 81:14,16,19 84:21 **DC** 59:13 combine 74:4 concerned 43:12 85:3 107:9,10,14 deadend 69:21 **devices** 34:3,4 come 17:15 21:21 59:16,21 97:6 108:22 109:9,18 deal 8:2 12:1 14:4 **Diane** 78:10 22:18 31:22 32:2 113:12.20 110:7 111:10.11 30:20 45:9 **different** 6:18 8:9 dealing 44:6 32:4 39:19 40:2 concerns 8:14 111:18,19 112:10 28:17,20 31:1 dealings 56:4,4 57:15 60:4,5 66:8 17:16 21:15 28:21 correctly 69:17 33:1 38:14,18,22 68:19 83:9 87:12 44:3 45:4,8,9 88:20 104:18 dealt 57:21 59:3,4,4 69:6,20 counsel 44:15 62:9 December 49:8 diligence 48:3 104:20 112:7 46:14,14 59:19 comes 97:21 63:13 67:14 70:19 107:21 53:22 54:8 61:9 dinner 116:15 comfortable 22:6 72:13 119:8 **couple** 4:13 37:17 83:17 direct 87:16 51:17 57:14 63:5 concluded 122:20 52:19 99:3 **decided** 61:5,5 directed 22:14 **coupled** 90:14 63:6 72:7 conferred 4:22 74:21 directing 11:1 coming 65:15 68:18 confirmation 13:19 course 36:1 105:4 decision 12:9,9 directly 8:4 97:7 110:15 23:9 24:20 26:6 Director 62:9 120:11 confiscated 53:10 cousin 6:3.5 7:17 43:10 44:4 45:7 directs 84:5 command 96:9 **connection** 7:8 9:2 disappointed 47:11 **comment** 90:14 47:4 93:18.19.21 46:2.4 68:3 87:1 Commission 27:17 13:22 14:22 118:3 96:10 116:4 121:1 disclose 12:15 commitment 117:3 **consult** 17:13 covered 56:9 decisions 22:13 discover 12:13 23:13 47:17 93:1 committed 40:16 consulted 24:4 **CR** 1:7 105:13 communicated consulting 24:8 **crimes** 40:15 93:10 discovered 88:3 14:12 50:15 consuming 52:22 cross-examined defined 47:8 discoveries 83:8 contact 71:6 72:3 communications discuss 50:5,12,19 9:16 106:16 18:2,13 20:2,4 72:16,17 Crystal 5:15 65:12 **delayed** 121:21 discussed 49:5 community 66:4 contacted 71:10 68:8.9.15 75:12 demonstrate 13:5 65:17 disqualifies 119:15 116:10,10,11 contains 118:9 **culture** 74:16 59:3 demonstrates 7:3 **DISTRICT** 1:1 **company** 5:15 6:10 Contested 46:12 D 24:9 40:3,4 79:6 continue 61:14 department 116:13 **ditched** 57:11 **D.C** 1:13 80:1 93:3 108:22 continued 122:14 depending 46:9 **doing** 30:16 44:9 dark 34:14 116:7 **continues** 114:19 121:3 47:9 91:12,16,18 date 38:9 52:9,14 **describe** 17:6 77:20 compelled 120:16 continuing 46:14 92:1,10 94:2,5,13 54:8 control 1:2,11,12 89:4 94:14 97:1,3,15 competition 7:3 **dates** 59:6 complaints 51:21 7:9.13.14 17:16 **detail** 41:17.18 103:6.7 105:6 **David** 81:1 52:5.7 100:10 104:19 83:18 104:11 **dollars** 46:21 day 19:22,22 33:14 complete 25:22 118:3 detailed 104:12 **DONALD** 1:17 38:12,13 78:2 completed 22:4 controlling 6:9 detailing 103:17 door 17:11 25:16 92:12,14 95:8,11 conversation 57:7 31:8,17,19,19 51:13,14 detect 34:3

| 36:11,13,14 52:12 | enemies 85:18 | 118:21 | 30:17 70:6 | former 13:20 15:5 |
|---------------------------|----------------------------|--------------------------|------------------------------|---------------------------|
| 53:3,7 56:14 | enforcement 26:16 | expeditiously 48:20 | fasten 39:17 | 17:7 |
| Double 59:13 | 27:3 | expenses 102:9 | fastened 39:18 | forth 17:12 51:5 |
| dozen 38:18 | engaged 75:20 | experience 8:20 | fault 37:4 | 53:6 61:4 |
| drafted 102:2 | Enjera 77:4 | 47:7 65:6,7 74:12 | features 59:4 | forward 13:16 44:5 |
| drink 92:22 93:1 | ensure 101:15 | 74:22 76:21 89:22 | February 49:8,11 | 45:10 46:20 48:9 |
| 104:14,15 | 115:1 | 90:4 111:17 113:8 | 1 | 48:19 59:21 69:22 |
| drinking 17:17 | entails 78:7 | experienced 90:8 | feel 22:6 30:14 | 71:4 80:2 87:2 |
| 21:15 24:2 35:14 | entering 47:13 | 113:7 | 51:17 66:22,22 | 120:2 |
| 45:4 | entire 76:9 | expert 74:16 | 87:21 120:16 | found 26:6 27:18 |
| drinks 38:21 49:18 | entitled 63:15 | explain 75:5 | feels 29:3 57:13 | 27:19 28:1,18,20 |
| 94:21 | entity 11:22 | expressed 119:9 | fell 8:2 | 36:3 43:4 |
| Drive 68:8 | envision 77:21 | extent 12:12 115:16 | felt 26:11 | four 66:11 |
| driven 101:5 | equation 105:20 | 115:18 | final 116:4 | framework 44:4 |
| driving 28:17 | 106:2,17 | extremely 90:19 | financial 102:5,19 | frank 99:8 |
| due 14:15,20 48:2 | Erin 1:21 3:5 90:13 | eye 89:9 | 104:19 | fraudulent 37:6 |
| 63:22 121:12,16 | Eritrean 5:19 77:4 | | find 13:12 25:14 | free 9:9 87:21 |
| duties 17:6 94:6 | essentially 109:8 | F | 27:2 48:21 118:16 | frequently 57:8 |
| 96:17 | establishment 7:12 | Facebook 54:10,18 | Finding 1:6 5:6 | Friday 31:7 35:4,6 |
| duty 41:14 | 40:16 42:13 49:13 | 70:13,16 80:17,18 | finds 106:14 | 35:8,13 |
| dynamic 100:19 | 50:18 52:21 54:1 | 82:16 83:13 84:20 | fine 27:20 44:14 | friends 85:17 |
| | 54:8 56:4 59:17 | 85:5,11 86:5 | 45:2 85:16 107:18 | friendship 99:1,2 |
| E | 88:16 92:18 100:4 | Facepage 84:18 | 115:12 116:16 | front 31:17,18,19 |
| earlier 42:21 57:1 | 100:22 101:6 | fact 1:6 5:5 7:14 | 117:18 | 71:20 78:22 |
| easier 27:2 | etcetera 102:9 | 8:21 57:14 96:6 | finish 25:6 86:1,16 | frustrating 26:7 |
| easy 29:7 89:13 | Europe 20:14 29:6 | 101:5 111:8 | 116:18 | full 20:11 |
| effort 70:6 | evening 36:6 53:7 | Fact-Finding 2:4 | fire 98:3 107:1,7 | full-time 10:11 |
| eight 36:5 110:17 | events 22:7 23:14 | 9:15 43:9 44:21 | 108:13 110:3 | 28:1 |
| either 7:15 46:10 | 26:20 27:7 61:2 | 46:9,12 48:7 62:8 | firm 9:8 | fully 25:10,15 |
| 56:21 69:10 96:22 | 61:10 | 121:13 122:18 | first 5:11 6:2,5 11:1 | functioning 18:21 |
| 121:3 | everybody 51:4 | Fact-Findings 4:20 | 49:11 51:2 63:14 | further 8:13 40:7 |
| email 22:3,21 52:2 | 92:10 | facts 3:12 13:12 | 65:5 93:18,20 | 57:18 86:9 90:21 |
| 52:7,9,11,14,18 | evidence 88:22 | 48:8 | fix 51:2 | Furthermore 54:17 |
| 61:3 69:10,13 | exactly 28:5,6 44:8 | factual 64:15 | flashlight 34:7,7,10 | future 13:10 80:9 |
| employ 33:16 34:3 | 58:18 62:17 | fair 17:22 25:12 | flashlights 59:5 | |
| 41:10 | examination 88:15 | 64:1 | flaws 90:7,14 | <u> </u> |
| employed 31:18 | 88:16 | fake 29:14 34:4 | focus 119:12 | gather 3:12 121:14 |
| 41:11,14,20 | examine 63:4 | 36:3,4,16,19 | follow-up 28:2 | general 22:11 31:3 |
| employee 17:2 76:5 | example 110:9 | 49:16,20 53:8 | 37:17 60:7 | 39:7 56:11 62:9 |
| employees 65:13 | exception 56:13 | 57:10,15 58:4 | food 66:12 75:20 | 89:12 90:5 107:21 |
| 78:21 79:19 93:11 | excuse 111:4 | 88:4,12,13,20 | 76:21 94:20 | generally 44:21 |
| 116:12 | Executive 121:5 | 89:10 | 104:12,16 | 56:16 |
| employing 31:11 | exhibits 51:7 | fall 101:9,16 | force 30:21 | generate 69:12 |
| 33:7 | expanded 6:15 | familiar 40:6 | forget 40:3 41:15 | 101:11 |
| employment 20:12 | expect 6:20 120:14 | 103:19 | form 57:10 70:13 | generated 49:10 |
| ends 30:16 | expectation 107:12 | far 28:13 29:20 | formatted 72:9 | 52:3 |
| | | | | |
| | | | | |

| , |
|---|
| gentleman 43:13 |
| 47:1 63:3 94:9 |
| 114:17 118:2 |
| 119:4 |
| gentleman's 47:18 |
| Geoff's 66:13 |
| getting 45:13,17,22 |
| 78:19 102:1 |
| 104:22 116:7 |
| Ghenene 1:22 3:7,8 |
| 49:13 50:12 56:7 |
| |
| 56:8 58:7,15,19 |
| 59:1,9 87:20,20 |
| 90:12 |
| give 5:7 9:21 46:7 |
| 74:20 87:8 99:5 |
| 110:8 |
| given 6:21 7:4 |
| 47:12 63:18,20 |
| gives 107:15 |
| giving 92:19 |
| gladly 60:5 |
| global 81:4 |
| go 5:7 10:20 12:21 |
| 25:11 27:3,3 |
| |
| 28:12,14 30:4 |
| 31:2 32:11 35:21 |
| 46:7 55:7 57:1 |
| 58:3 63:16 65:16 |
| 69:22 78:18 80:2 |
| 86:11 87:2 88:1 |
| 89:19 102:16 |
| 104:21 112:19 |
| 113:11,15,15 |
| 116:15 118:12 |
| 121:4 |
| goes 52:15 83:18 |
| 110:11 |
| = - |
| going 7:22 34:18 |
| 37:19 48:5,11 |
| 50:20 51:1,3,12 |
| 56:19 57:4 59:21 |
| 61:1,14 62:21 |
| 63:16 64:8 65:15 |
| 69:4,8 70:20 75:5 |
| 83:16 84:3 86:18 |
| |
| i e e e e e e e e e e e e e e e e e e e |

H **habit** 104:21 habits 101:10,16 102:16 103:2 Hailemariam 6:7 93:17 94:18 **half** 31:21 **hand** 7:1 8:12 36:7 handbook 34:6 handed 4:15 5:1 handle 80:1,4,6,21

| 26.4.66.10 |
|--|
| happen 26:4 66:19 69:4 |
| happened 32:2 |
| 67:14 68:7 69:3 |
| happy 12:13 13:7 |
| 29:10 47:9,14 |
| 71:17 72:6,11,13 |
| 116:18 |
| hard 28:18 68:20 |
| hard-working |
| 67:17 98:22 |
| haunt 66:8 |
| hear 9:8 10:16 |
| 37:19 42:19 47:22 |
| 64:20 108:1,4 |
| heard 43:9 64:22 |
| 122:14 |
| hearing 1:7,12 2:4 |
| 3:12 5:2,6 9:19 |
| 47:13 60:5 62:11 |
| 63:19 64:6,12 |
| 70:19 81:12 87:3 |
| 119:17 122:19 |
| hearings 43:18 |
| 64:16 112:8 |
| HECTOR 1:19 |
| held 64:8 |
| help 17:9,11 18:16 |
| 31:16 32:4,9 |
| 34:12,15 |
| helping 15:21 |
| helps 34:11 |
| HERMAN 1:18 |
| hey 104:20 |
| hidden 65:21 |
| high-end 66:9 |
| highly 53:17 |
| hire 98:8,9,12 |
| hired 92:17 93:12 |
| hiring 80:6 91:21 |
| 98:15 116:6 |
| history 13:8 42:12 |
| 65:10 |
| hold 72:22 121:21 holder 5:20,21 |
| noider 5:20.21 |

handy 11:14

| hologram 89:9 |
|-------------------------|
| holograms 29:4 |
| 34:12,16 |
| hope 118:20 119:11 |
| 120:2 |
| hopefully 121:3 |
| Hospitality 1:5 |
| 66:12 |
| Hotels 66:11 |
| hour 116:18 |
| hours 10:13 |
| house 66:11 79:2 |
| hundred 46:21 |
| hypothetical 46:7 |
| hypothetically |
| 46:18 |
| |
| I |
| ID 9:7 24:2 29:6 |
| 30:13.14.37:8 |

30:13,14 37:8 56:22 57:6,10,15 58:1,4,5,18 59:2 59:11 89:15 90:5 90:8,17 idea 40:6 69:15 74:5 81:21 82:7 82:13,15 83:1 87:8 identification 30:13 identifications 28:16 53:4 identified 49:14 50:1 52:20 53:17 54:6 92:17 identify 40:14 89:13 **IDs** 25:16 29:14 31:9 34:4 35:2 36:3,17,19 49:16 49:18,20 53:8 56:15 57:2,5 59:4 88:4,12,13 90:7 **illuminate** 34:12,15 **imagine** 80:20 immediately 88:13

implemented 26:5 26:9 **implore** 47:15 important 28:9 48:2 86:19 impression 46:8 **improve** 21:21 110:4 **incident** 31:8 43:3 49:12,21 53:21,22 54:5 incidents 52:19 **include** 69:19 includes 113:8 including 4:1 independent 97:1 indicate 3:17 indicated 91:11 individual 43:22 114:10 individuals 88:3 indulging 114:20 industry 90:4 information 4:3 12:13 13:4,17 14:21 30:16 45:18 55:5 74:20 80:14 83:8 86:5,22 87:4 87:21 initially 52:6 **inquire** 8:13 62:6 **inquired** 4:19 62:8 **inquiry** 47:12 ins 102:8 **inside** 35:22 36:1 39:12 49:15 52:21 58:6 **instance** 29:2 41:4 43:17 81:5 **instant** 41:12 instigate 24:7 **intend** 48:20 intended 72:9 intending 105:3 **intends** 44:18

interactions 13:2

| 18:14 | investor 17:2,3 | 101:22 102:4,7,17 | knew 57:10 108:6 | led 99:5 |
|----------------------|---------------------------|---------------------------------------|---------------------|--------------------------|
| interest 6:6,10 7:17 | involved 7:10 8:20 | 101.22 102.4,7,17 | 115:17 119:18 | left 3:4 25:7,21 |
| 11:22 14:19 16:9 | 17:14 41:16,21 | 102.20,22 103.9 | know 7:10,21 8:22 | 31:13,14 32:11 |
| 35:4 99:6 100:20 | 47:1 65:21 67:13 | 103.12,13,22 | 11:18 12:14 13:9 | 56:21 91:17 |
| | | · · · · · · · · · · · · · · · · · · · | | legal 105:21 107:19 |
| 118:4 | 67:20 68:5,22 | 105:16,19 106:1,4 | 14:7,8,8,11,11,15 | S |
| interests 5:15 | 79:18 98:15,17 | 106:6,9,11,21 | 15:21 17:12 20:22 | 108:5 118:13 |
| interject 87:21 | 114:18 116:7 | 107:3,7,14,18,22 | 21:21 24:6,13 | 119:2 |
| interpretation | involvement 17:6 | 108:3,11,15 | 26:17 27:6,17,18 | legally 30:22,22 |
| 97:12 | 23:6 26:1 32:15 | journey 76:1 | 28:10,18 29:3,4,9 | length 11:20 12:1 |
| interrupt 26:22 | 45:3 66:18 | K | 30:12,17,18,19,21 | 13:6,18 15:9 |
| 79:9 | issue 14:17 15:1 | keep 103:1 | 31:2,12,14 32:20 | let's 32:10 45:8 |
| interruption 16:18 | 72:16 105:22 | keeping 27:19 | 37:19 40:18 41:20 | 83:4 87:13 |
| intoxicated 30:19 | 108:5 112:3 | key 76:5 | 43:17 44:9 45:20 | letter 22:15 |
| 30:20 53:17 | issues 3:22 4:2,21 | key /6:3 kids 66:2 | 48:8,8 57:22 | letting 104:7 |
| introducing 69:6 | 7:7 45:2 50:5,14 | kind 8:10 38:10 | 60:18 61:14 62:6 | liability 6:10 |
| introductions 2:9 | 50:19 111:13 | | 62:11 63:12 65:10 | license 1:8 2:7 3:11 |
| invested 43:14 | 120:1 | 43:18,19 49:4 | 66:8,13 67:19 | 5:22 8:6 17:7 |
| 46:21 101:8,12 | Italian 68:10 | 53:19 56:3 57:3,9 57:13 115:1 | 68:10,20 69:13,16 | 18:2,16 46:11 |
| investigation 4:5 | Item 52:11 | kitchen 6:15 78:22 | 69:17,18 70:14 | 50:4 60:1 63:6 |
| investigative 4:16 | J | 91:22 | 71:3 72:13 74:15 | 111:17,22 118:11 |
| 10:3 49:9 54:2 | | | 80:17 81:6 86:14 | 119:6 |
| Investigator 1:21 | Jackson 24:5 25:20 | Kline 2:11,12,21 | 86:18,18 94:11 | licensed 111:9 |
| 1:22 3:5,6,7,8 | 28:12 30:5,6,10 | 3:1 4:8,11,13,19 | 96:8 97:9 103:22 | licensee 9:6,12 18:8 |
| 49:3,12 50:11 | 33:20 | 6:5 8:19 9:18 | 104:4 105:7,11 | 18:13 47:2 49:6 |
| 54:4 55:11,17,21 | JAMES 1:19 | 11:13,18 12:3,5 | 108:6,12 112:7 | 86:9 117:19 |
| 56:2,8,9 57:17 | January 1:10 54:13 | 12:12,19 13:1,15 | 113:20 114:9,9,11 | licensees 13:21 |
| 58:7,15,19 59:1,9 | 54:16 83:19 | 14:2,9,14 15:4,11 | 115:16 117:10,14 | 15:5 |
| 59:12 60:9,13,20 | Jeff 25:20 28:11 | 15:13 43:6 44:11 | 118:8,12,18,18,19 | licenses 28:17 |
| 62:14,18 83:7,11 | Jennings 17:20 | 44:14,17 45:12 | 119:9,16,19,21 | licensing 14:17 |
| 84:16,19,21 85:2 | 36:8 | 46:1,19 48:1,10 | 122:11 | 46:14 |
| 85:6 87:16,17,18 | jeopardize 66:3 | 48:13 49:1 61:15 | knowledge 33:18 | light 3:22 38:16 |
| 87:20 88:5,8,18 | job 92:10 103:7 | 62:1,4,16,20 | 80:15 | 112:16 |
| 89:5,19 90:2,10 | 105:6 114:12 | 64:21 65:3 71:17 | known 58:3 | likes 122:11 |
| 90:12,21 112:16 | joining 40:12 | 72:1 106:5,8,19 | | limited 6:10 22:7 |
| 117:9,13 | Jones 1:18 40:12 | 107:1,5,10,15,19 | | 51:18 61:6 |
| investigators 4:5 | 40:12 91:2,3,6,10 | 108:2,18,19,21 | landlord 8:3,4 11:4 | line 120:15 |
| 4:22 9:20 10:16 | 91:20 92:4,7,11 | 109:2,5,7,11,14 | 11:14,22 12:11 | link 85:1 |
| 20:3,17 21:4,8 | 92:15 93:5,8,15 | 109:19 110:1,5,14 | 13:2 15:2 | liquor 114:20 |
| 22:3 35:13 37:5 | 93:20 94:1,4,8,11 | 110:20 111:7,12 | late 34:14 97:22 | liquors 104:11 |
| 37:20 42:19 48:21 | 95:1,4,7,12,18 | 111:16,20 112:2,6 | 121:3 | list 52:15 |
| 62:10 63:2 72:22 | 96:1,4,8,13,16,20 | 112:12,15,21 | latest 54:12 | listed 50:3 52:11 |
| 73:4 86:10 87:9 | 97:5,10,18,21 | 113:2 115:5 117:5 | layout 13:7 | 53:9 83:14 94:13 |
| 87:14 | 98:2,5,7,11,16 | 117:7,9,15 120:6 | learn 48:6 | listing 52:7 |
| investment 15:22 | 99:4,13,15,20 | 120:8,13,19,22 | learned 62:8 | little 5:1 43:3,12 |
| 16:2,3 47:18 | 100:2,6,9,12,14 | 121:8,11,18,22 | lease 8:1,4,5 11:20 | 64:16 73:8 77:20 |
| 112:4 | 100:18 101:2,4,14 | 122:4,7,11,15 | leave 41:9 | 79:11 91:17 |
| | | | | |
| | | | | |

| | I | I | l i | |
|--------------------------|---------------------------|--------------------|--|-------------------|
| live 31:20 | 96:9 101:20 | 83:11 84:16,19,21 | 2:21,22,22 5:13 | 14:10 15:3,12,15 |
| lives 81:7,8 | 102:15 103:6,16 | 85:2,6 87:17,18 | 6:9,11 7:15,21 | 15:18 16:1,5,8,11 |
| living 66:2 | 103:17 104:1 | 88:5,8,18 89:5,19 | 8:22 9:4 11:6,10 | 16:13,15 17:1,5 |
| LLC 1:5 3:2 11:12 | 105:5 | 90:2,10 117:13 | 64:21 65:2,8 | 17:22 18:6,7,10 |
| 11:15 12:10 | man 46:20 113:7 | matter 1:4 104:15 | 67:16 68:14 72:14 | 18:17,20 19:4,8 |
| LLCs 12:15 | manage 14:20 76:5 | 107:5 117:18 | 73:2,10,13,16,19 | 19:11,15,19 20:9 |
| located 2:6 | 81:6 94:22 110:13 | 121:13 122:19 | 73:22 74:8,10,13 | 20:15,21 21:3,7 |
| location 96:21 | 110:18 | mean 11:21 12:19 | 74:17 75:2,9,12 | 21:10,13,19 22:1 |
| 109:12 116:12 | managed 49:17 | 13:3,6 14:8 15:11 | 75:14,16,21 76:4 | 22:10,16,20 23:2 |
| locations 109:2,8 | 53:12 76:7 81:5 | 18:16 19:22 25:1 | 76:8,11,14,16,19 | 23:5,11,16,19,22 |
| 109:17,21 110:10 | management 3:19 | 27:4 28:5,11 29:5 | 76:22 77:4,7,10 | 24:10,15,22 25:6 |
| long 5:8 18:21 19:4 | 76:3 80:6 | 32:20 36:21 37:1 | 77:14,17 78:1,5 | 25:9,13 26:2,8,12 |
| 63:12 76:13 86:18 | manager 11:8 68:9 | 41:9 43:8 44:8 | 78:10,14,17,19 | 26:14,18,21 27:2 |
| 87:5 121:14 | 78:2,2,4 | 46:8 47:4,5 57:19 | 79:5,10,14,16,22 | 27:11 28:4,9 |
| longer 26:1 50:20 | Manager's 94:6 | 60:15 62:1,5,22 | 80:8,11 82:11,12 | 29:11,14,17,21 |
| 54:3 | managers 109:11 | 63:21 64:1 65:9 | 82:15,20 91:8,9 | 30:3,8 31:4 32:10 |
| look 13:16 28:15 | 109:15 | 70:16,16 71:18 | 91:19 92:3,5,9,13 | 32:13,17 33:2,6 |
| 29:4 31:3 35:21 | managing 3:1 5:14 | 72:12 74:14,15 | 93:2,7,14,16,22 | 33:10,15,19 34:2 |
| 71:19 72:2 90:17 | 6:1,11 7:16 11:7 | 85:2,4 86:21 87:2 | 94:3,6,10,15 95:3 | 34:9,17,21 35:6 |
| 90:18,19 113:10 | 44:2 65:1 78:7,7,8 | 89:8 92:5,8 99:7 | 95:6,9,15,21 96:3 | 35:10,12,17 36:10 |
| 118:19 | 78:8,11,20,21,22 | 103:20 107:6,11 | 96:7,12,15,19 | 36:15,22 37:3,9 |
| looked 28:19 81:2,4 | 79:1 92:6 94:19 | 110:11 119:21 | 97:4,9,16,19 98:1 | 37:12,14,16,21 |
| looking 13:19 | 97:16 100:16 | 120:4 | 98:4,6,9,13,20 | 38:2,5,8,19 39:4 |
| 114:15 | 106:19 112:9 | meaning 26:18 | 99:11,14,18,22 | 39:10,13,16,22 |
| lot 26:3 30:13 | 118:2 | 55:15 59:8 94:20 | 100:5,8,11,13,16 | 40:5,10,13,20 |
| 34:13 43:4,20 | manifested 103:3 | means 86:14 97:11 | 101:1,3,12,18 | 41:2,17,22 42:4,8 |
| 56:9 57:18 59:19 | manual 93:3 | 97:12,18 103:7 | 102:3,6,14,18,21 | 42:11,16 43:10 |
| 83:19 89:22 91:11 | manuals 25:21 | 105:5,11 107:11 | 103:4,10,14,20 | 44:2 46:3,6 48:1 |
| 94:13 | March 20:17 33:22 | 108:9,12 | 104:3,6,10 105:10 | 48:12,16 55:10,15 |
| Lounge 1:6 2:6 | 43:16 51:6 | measure 22:5 | 105:15,18,21 | 55:19 56:1 58:14 |
| lunch 116:14 | marketing 7:2 | 106:15 | 106:3,9,10 108:8 | 58:21 59:8 61:13 |
| M | 63:11 65:11 | measures 24:20 | 108:13,19,20 | 61:20 65:1 68:12 |
| | Marriott 66:11 | 27:6 51:16 | 109:1,4,6,10,13 | 72:20 73:6,9,14 |
| Madam 34:22 | Martin 2:15,18 | mechanism 45:13 | 109:18,22 110:3,8 | 73:18,21 74:6,9 |
| 37:14 43:6 46:3 | 51:11,19 52:4 | 45:16,22 108:4 | 110:17 111:3,6,11 | 74:11,14,19 75:6 |
| 91:3 108:16 | 84:2,5 85:3,4,7,8 | media 80:22 81:10 | 111:15,19 112:1,5 | 75:10,13,15,17 |
| 121:11 | Martin's 74:2 | 82:8 | 112:11 113:3,4,13 | 76:2,6,9,12,15,17 |
| major 21:17 | masters 96:11,18 | meet 50:12 71:17 | 113:18,22 114:4 | 76:20 77:2,6,9,12 |
| majority 6:6 7:17 | material 39:14,14 | 72:14 92:19 | 115:3,7,10,14 | 77:15,19 78:3,6 |
| 44:1 56:17 63:3 118:3 | 39:15 | meeting 1:3 20:16 | 117:1,4 119:18 | 78:13,15,18 79:3 |
| maker 23:10 | Mathieson 1:21 3:5 | 21:1,14 50:2,16 | member 1:17,17,18 | 79:8,12,15,17 |
| making 22:11,13 | 3:6 49:3 55:11,17 | 52:16 60:10,12,22 | 1:18,19,19 3:2 | 80:5,10 81:11,15 |
| 23:12 24:20 26:6 | 55:21 56:2,9 | 60:22 106:15 | 5:14 6:1,12 7:16 | 81:20 82:3,6,11 |
| 46:2 67:19 68:3 | 57:17 59:12 60:9 | meetings 17:19 | 10:17,21 11:9,11 | 82:14,18 83:4,6 |
| 92:2,9 93:1,10 | 60:13,20 62:12,14 | 21:18 60:7 | 11:16 12:2,7,17 | 84:14,17,20,22 |
| 74.4,7 73.1,10 | 62:18 69:11 83:7 | Melles 1:5 2:14,14 | 12:21 13:14 14:6 | 85:4,8,12,16,19 |
| | <u> </u> | <u> </u> | <u> </u> | |
| | | | | |

85:22 86:3.8.17 86:21 87:10,13,19 88:6,9 89:3,18,21 90:3,20 91:3,6,10 91:20 92:4,7,11 92:15 93:5,8,15 93:20 94:1,4,8,11 95:1,4,7,12,18 96:1,4,8,13,16,20 97:5,10,18,21 98:2,5,7,11,16 99:4,13,15,20 100:2,6,9,12,14 100:16,18 101:2,4 101:14,22 102:4,7 102:17,20,22 103:9,12,15,22 104:4,9 105:9,12 105:16,19 106:1,4 106:6,9,11,20,21 107:3,7,14,18,22 108:3,11,15 110:21 111:4 112:9 113:3,5,14 113:19 114:1,5 115:9.12 116:22 117:2 118:2 **members** 11:17 12:10,10,16 20:18 **memory** 88:1 **mention** 13:15 80:14 82:19 mentioned 31:13 78:16 91:17 98:17 menu 8:11 63:10 menus 8:11 met 1:12 50:5,18 68:16.17 mid-October 22:2 **MIKE** 1:18 mile 31:20 military 81:7.8 Miller 1:13,16 2:3 2:16,19 3:3,9,16 4:9,12,18 8:16 9:13 10:6,8,12,14

10:19 34:20 37:18 38:1,4,7 40:8,11 42:17 44:10,13,16 44:20 45:15 46:4 47:21 49:2 56:6 58:12 60:6,11,14 61:11,17,22 62:3 64:2 66:20 67:5,8 69:1 70:9,15,18 71:5,8,12,15,22 72:18 73:5,7 82:22 86:13,20 87:7,11 91:1,5 108:17 112:13,18 112:22 115:6 117:5,8 120:5,7,9 120:18,20 121:2,9 121:16,20 122:3,5 122:9,13,16 **million** 65:14 **minimal** 32:22 minor 4:2 49:10 116:5 minors 113:21 114:8,20 minute 4:15 63:4 **minutes** 56:17 mix 115:14 **model** 70:5 **Mollov** 54:3 **moment** 16:17 20:16 81:8 96:9 money 16:7 70:6 101:20 102:15 103:6,17,18 104:1 105:5 116:14 119:4 month 33:5 61:2 morning 2:11 Mortimer 20:13 move 44:4 45:10,16 46:11.19 120:2 moved 80:22 **myriad** 28:22

N

N.W 1:13 2:6 83:14 **naked** 89:9 name 2:13,17,20 16:17 22:21 40:3 41:15 69:14 83:16 84:5 91:7 93:16 names 55:13 nature 91:12 100:7 need 32:20 64:10 64:11 67:9,20 69:22 86:22 89:1 107:22 needed 28:13 32:3 41:6 needs 67:1 101:6 **Negash** 6:7 93:17 94:18 95:2 96:13 **negative** 113:16 negotiated 8:4 11:19 **Nelson** 22:14,19 52:7 network 80:14 83:9 never 57:5 58:17 59:2,10,11 62:18 85:13 nevertheless 54:4 new 1:9 3:11 5:12 5:12,13 6:15 8:6 9:6.12 43:13 54:22 63:9,10,10 63:10 64:19 69:4 70:20 83:16,21 84:11 118:1 **NICK** 1:17 night 31:7 34:14 35:13,16 52:12,13 nights 35:9 nine 53:10 **note** 4:14 6:7 **noted** 89:7 **notes** 3:17 notice 13:11 45:1 63:15

83:15 88:21 89:11 **NW** 1:7 0 oath 9:16 14:4 44:7 objection 63:14 observing 35:19 obvious 29:5 obviously 59:19 89:9 113:6 occasion 31:15 32:1 53:2,3 56:21 occasions 22:8 51:18 58:11 61:7 occur 40:21 55:8 occurred 35:17 49:19 50:8 55:6 70:3 **October** 19:13,17 31:5,6,10,12 33:10 38:9 43:1 52:3,20 53:2,20 54:15,17 61:9 83:16 84:7 88:2 117:10 120:22 odd 25:14 31:15 32:1 offered 32:3 **office** 68:8 116:18 **offices** 88:15 **oh** 18:9 45:16 58:20 77:12 91:1 93:5 107:22 111:4 112:21 121:18 okay 2:8,19 3:3,9 3:16 4:12 9:13 10:12,14 11:11 12:2,21 13:14 15:12 16:15,17 17:5 18:10.11.20 19:19 20:9 21:13 21:19 22:16 23:4 23:16,19 26:2,8 27:11 28:4 29:17 30:7,11 31:4,4

51:21 53:8.11

32:10 33:6.15 34:2,2,17 35:10 36:10 37:9,13,18 38:1,4,7,19 39:4 39:13,16,22 40:5 40:8,11 42:17,18 44:10,20 45:7 47:21 48:12 49:1 49:2.3 56:1 57:15 58:12 60:14 61:6 61:11,20,22 64:2 64:3,7 67:5 69:1 71:22 72:18 73:6 73:9,14 74:6,6 75:6,17 76:2,12 76:15,17 77:6 78:6,13,18 79:3 79:17 80:10 81:11 81:20 85:9,19 86:8 88:4 93:7,15 94:1 95:1 97:5 98:1,16 100:2,9 102:8 105:9 107:18 108:2,13 108:15,17 110:20 111:5.16 112:12 112:14 115:9 117:8 120:7 121:7 121:20 122:7,16 old 53:19 54:22 63:12 84:10 101:9 101:16 102:16 103:2 104:21 once 33:5.5 48:7 58:5 101:13 ones 31:2 36:20 89:7 ongoing 29:8 81:10 open 43:16 54:21 84:9 **opened** 77:17 **opening** 54:14.19 **operate** 81:6 109:3 **operated** 102:11 operates 14:18

noticed 35:20 36:20

number 5:19 50:14

| | | | l | l |
|---------------------------|---------------------------|----------------------------|----------------------------|----------------------------|
| operating 97:8 | 85:5,13 86:6 | 93:17 99:5,16,17 | planning 67:22 | prevented 119:5 |
| 109:16 111:21 | paid 17:4 100:21 | 100:20 105:17 | 116:20 | previous 7:8 8:9 |
| operation 78:21 | paper 40:2 | 106:6 107:4,8 | plant 6:17 8:1 | 59:18 66:17,17 |
| 91:14 97:19,20 | Pardon 19:15 | perfectly 62:7 99:8 | please 47:3,16 55:2 | 68:2 114:12 118:7 |
| 101:19 106:18 | 73:21 75:13 76:6 | period 18:21 20:8 | 87:21 107:20 | 119:14 |
| 107:16 | 77:9 | 49:7 | 113:5 120:6 | previously 3:20 |
| operations 8:20 | parking 5:16 9:3 | Periodically 16:22 | plus 65:15 | 6:17 9:1 31:13 |
| 67:13 95:8 96:22 | 65:13 66:9 75:12 | person 31:17 80:21 | point 10:4 45:18 | 68:11 81:3 |
| opinion 28:3 70:8 | 75:14,15,18 | 89:14 90:18 93:9 | 48:17,18 72:8 | prime 116:12 |
| 87:3 90:6 | 108:22 | 98:3 | 80:8 105:13 | prior 9:19 |
| opportunity 61:18 | part 19:9,12,20 | personal 55:22 | police 40:14,22 | privileged 62:12,19 |
| 75:3 | 23:12 25:17 26:5 | 70:13 115:22 | 41:5,10,13 | probably 5:9 19:2 |
| order 39:12 70:7 | part-time 40:18 | personally 53:7 | policeman 41:14,19 | 19:7 20:7 31:15 |
| 101:7,11 102:12 | participate 107:16 | 69:9 | policies 23:7 26:10 | 46:15 73:8 84:3 |
| ordering 78:8 | 118:14 | personnel 18:14 | 27:12 32:6 | 98:21 |
| 94:20,20 | participation 60:16 | 80:7 113:9 | policy 12:3 39:7 | problem 12:5 51:2 |
| Orientation 9:6,12 | particular 33:13 | phone 49:22 83:15 | poor 88:21 89:4,8 | 79:15 110:2 |
| originally 7:21 | 120:1 | physical 6:17 8:1 | 89:10 | 115:16 |
| 83:20,20 | parties 69:20 70:8 | 34:4,5 | portion 49:15 | problems 24:8 |
| outcome 46:10 | partly 54:22 | physically 92:12 | posit 46:6 | 27:21 60:17 70:2 |
| outs 102:8 | partner 115:21 | 99:18 110:7 | position 46:22 | 115:17 118:14 |
| outside 57:3 88:16 | 119:6 | pick 98:21 | 66:16 | 119:19 |
| overlap 38:6 | party 54:20,21 55:6 | pictures 85:15 | possibility 107:12 | procedure 43:7 |
| overs 51:1 | 84:9 105:8 116:17 | piece 39:19 | post 54:18 55:9,12 | procedures 26:11 |
| overview 5:7 7:2 | passed 27:20 | placarding 43:15 | 55:12 83:19 | 32:6 |
| 8:10 | Passion 66:12 | place 3:19 4:1,6,17 | posted 86:4 | proceed 87:6 |
| owned 5:19 16:5 | path 71:3 101:5 | 8:2 13:21 15:6,19 | posting 84:3,6 | proceeded 8:6 |
| owner 3:2 6:8 11:5 | patron 41:8 | 16:9 17:7 21:16 | postings 84:1 | proceeding 14:17 |
| 13:20 15:6,22 | patrons 30:19,20 | 22:6 23:8 27:7 | potential 74:3 | 44:19 117:11 |
| 16:2,4 19:9,9,12 | 35:22 43:4 53:16 | 32:7 43:21,22 | PR 116:6 | proceedings 13:11 |
| 25:17 44:1 50:1,4 | pause 34:18 | 45:3 50:2,15 | pre 54:18 84:7 | 119:14 |
| 63:3 93:18 107:6 | pay 119:22 | 51:10,11,16 52:2 | predictions 121:15 | process 23:10,12 |
| owners 13:21 14:7 | paychecks 92:2 | 53:6 54:11,19 | preliminary 46:9 | 24:21 25:4 26:6 |
| 14:15 66:17 | payroll 10:11 16:4 | 56:16 57:22 58:3 | premises 8:7 39:9 | 43:15 44:6 47:8 |
| ownership 3:18 | peels 39:20 | 58:10 59:19,20 | prepared 13:13 | 47:16,19 48:14,15 |
| 11:21 99:5 105:17 | people 23:17 28:1 | 63:8 64:19 65:10 | present 1:15,20 6:8 | 48:17 62:5 63:21 |
| 106:7 107:4,8 | 30:18 31:18 36:2 | 67:15 69:4,4 | 7:11 70:4,4 | 64:13 65:19 108:7 |
| owns 7:17 9:4 | 36:13,14,16 37:7 | 70:20,21 82:16 | 104:10 110:7 | 118:17 |
| 14:18 15:1 | 49:15 52:21 54:5 | 83:3,13,21 84:8 | presented 62:22 | processes 120:15 |
| | 55:9,13 56:17 | 84:18 86:5 94:22 | presiding 1:14 | profit 100:22 101:6 |
| <u>P</u> | 90:4 92:16 94:17 | 101:10,15 102:10 | press 120:13 | profits 100:3,5 |
| P-R-O-C-E-E-D | 98:15 104:7,14 | 103:1,3 107:2 | presumably 117:15 | 107:13 |
| 2:1 | 110:4 116:18 | 114:2 116:2 | 119:13 | program 9:6,7 |
| p.m 122:20 | people's 55:13 | plan 63:11 65:12 | presume 4:16 | 25:19,20 59:14 |
| page 54:10 80:18 | percent 3:2,17 6:8 | 67:21 70:4 71:20 | presuming 117:17 | promotion 38:21 |
| 83:13 84:2,4,6,20 | 16:10,13 65:20 | 72:2 114:22 | pretty 20:5 58:8 | 78:8 79:7 |
| | | | | |
| | | | | |

| Promotional 79:5 | questions 5:9 9:17 | recorded 96:6 | 96:1,5 97:2 | 106:11,13 |
|----------------------------------|---------------------------------------|---------------------------|--------------------------|--------------------------|
| pronounce 3:14 | 10:15 37:17 40:7 | recordkeeping | 101:20,22 102:5 | right 2:10 4:8 5:5 |
| pronounce 3.14 properly 69:17 | 40:9 47:10,14 | 27:14 78:9 | 102:13,21 103:5 | 10:15,21 14:4 |
| properties 11:15 | 61:15,16,19,21 | records 27:19 | 102:15,21 103:3 | 15:15,16 17:1 |
| 12:11 110:18 | 72:21 73:3 80:12 | 113:12 117:16 | 105:10 117:10 | 21:13 22:20 23:2 |
| property 11:5,7 | 86:9,10,16 87:9 | recount 62:21 | reports 32:21 49:9 | 23:3 33:21 34:18 |
| | 87:15 89:16,17 | recoup 101:17 | 63:18 64:5 106:12 | 40:6 43:8 62:6 |
| 13:22 14:7,16 15:7 110:19 | 90:22 108:18 | Reeves 1:12 | 106:13 119:12 | 64:21 65:3 71:5 |
| | 112:14,17 117:6 | refer 43:10 | | 74:19 79:12,13 |
| proposed 77:22 | · · · · · · · · · · · · · · · · · · · | reference 80:20 | represent 11:19 50:18 | ′ |
| protecting 116:5 | quickly 117:7 | | | 84:14 88:2 90:1,5 |
| protest 59:22 | quit 68:18 | referencing 52:1 | representative 18:1 | 91:10,21 92:4 |
| provide 12:14 | quite 6:21 | 54:13,18 | 18:8,12,18 20:1,3 | 94:9 95:14 96:21 |
| providing 93:11 | \overline{R} | referred 42:22 | represented 119:3 | 98:2 101:2 102:7 |
| provision 119:15 | Rachel 51:7 52:4 | reflect 117:16 | requested 50:2 | 102:9 106:8,9,13 |
| pub 69:7 73:11 | raised 45:3 | registered 80:19 | required 12:15 | 106:18 107:16 |
| 75:1,4 | rarely 33:4 | regular 32:5 68:16 | reserve 61:21 | 108:5 109:19 |
| public 54:21 84:10 | rational 103:13 | regularly 36:7 | resolved 45:10,13 | 110:5,11 111:3,6 |
| 115:11 | reached 70:10 | regulars 54:22 | 45:22 117:19 | 111:7,12,20 112:2 |
| pubs 74:12 | reading 59:7 | 84:10 | 118:7 119:13 | 112:6 113:12,19 |
| punctual 122:12 | ready 2:8 43:16 | regulation 26:4 | respect 5:4 8:14 | 113:22 114:4 |
| punished 117:20 | real 14:16 88:6 | reintroduce 54:22 | 9:11 14:15,20 | 117:1,15 121:9 |
| put 2:4 11:2 13:3,4 | 97:14 | 84:10 | 43:8 44:2 62:5 | 122:7 |
| 14:3 16:7 27:5 | | related 101:10 | 63:22 109:15 | risk 27:9 47:18 |
| 51:16 66:15 70:6 | really 6:21 19:2 31:22 35:3 40:17 | relates 4:17 | respond 4:7 62:3,4 | 65:15 70:7 112:4 |
| 72:22 74:1 81:15 | | relationship 21:22 | 64:11 67:9 | 119:4 |
| 82:7 83:1,2 99:8 | 40:18 41:16 44:8 | 59:14 91:13 114:6 | responded 52:8 | road 69:21,22 |
| 99:10,10,11 | 86:14 87:5 96:21 | relevant 14:16 15:1 | response 52:5 | Rodriguez 1:19 |
| 100:20 | 97:11 | 72:11 | responsibilities | 112:14,20 113:3,5 |
| putting 45:19 | reason 21:18 39:1 | remember 20:16,21 | 76:3 96:18 111:21 | 113:14,19 114:1,5 |
| 0 | 45:5 50:8 65:19 | 22:10 35:15 36:4 | responsibility 65:4 | 115:5,6,7,9,12,19 |
| | 68:5 72:3 119:1 | 41:4 55:2 56:20 | responsible 79:19 | 116:22 117:2 |
| qualified 60:2 | recall 35:12 38:13 | remodeled 6:14 8:7 | 91:21,22 92:16 | role 8:17 15:21 |
| quality 88:21 89:4 | 42:7,15 58:16 | remove 105:19 | 109:20 | 20:5 23:17 77:21 |
| 89:8,10 | 88:20 89:6 | 106:1,3,17,22 | restaurant 1:6 2:5 | roles 18:22 |
| quarterly 32:21,21 | receipts 27:14 | removed 39:9 | 5:17,20 9:2 10:9 | Room 1:12 |
| question 4:10 10:18 | receive 10:2,5 | renovations 83:18 | 65:7 68:10,14 | rule 118:18 |
| 11:1 15:7 16:20 | received 49:21 | reopen 8:8 83:17 | 70:1 76:10 77:1,3 | rules 118:12,19,19 |
| 18:12 23:6 28:22 | 51:21 | repeat 83:7 | 77:5 111:8,14 | 118:21 |
| 33:7 37:11 40:19 | recognize 21:7 | repeatedly 57:22 | rests 100:14 | run 65:14 69:16,17 |
| 42:11 45:14 83:10 | 64:13 90:9 | report 4:16 5:1 | result 117:11,18 | 110:14 116:20 |
| 86:1 88:7,11 91:6 | recognizing 24:2 | 9:19 10:3 22:2 | Retailer 1:7 | running 47:2 107:2 |
| 102:14,20 103:10 | record 2:13 4:14 | 31:6,7,8,9 32:22 | return 73:3 101:7 | 110:6 |
| 104:17 105:8 | 9:14 11:14 64:3 | 42:20,21 47:12 | revenue 101:11 | runs 5:15 66:14 |
| 106:5 112:15,20 | 110:6 113:6 | 50:21 51:8 52:3 | 102:9,12 | Ruth's 5:18 65:12 |
| 113:6 115:19 | 114:11,13,15,16 | 53:9 54:2 64:4 | reverting 103:2 | 66:10 75:22 |
| questioning 114:2 | 115:20,22 | 95:4,10,10,21 | review 98:14 | Ruthanne 1:13,16 |
| | | | | |

| Safe-keep 103:4 39:5,11,15,18 doi:1,13,17,22 seguing 102:13 signed 51:9,19 sound 81:18 space 85 space 81 space 18 space 18 space 18 |
|--|
| safegurds 101:14 41:3,18 42:2,6,10 103:16 18:6 48:1,12,16 speak 35:22 57:19 safegurds 101:14 41:3,18 42:2,6,10 42:14 47:1 49:22 103:16 18:6 48:1,12,16 speak 35:22 57:19 salary 99:21 100:1 50:5,6,17,19 51:9 59:2,5,10 69:12 58:13,14,21 59:8 speaking 8:22 speaking 8:22 speaking 8:22 speaking 8:2 specificall 9:3 specificall 9:3 specificall 9:3 specifica |
| 102:22 105:14 42:14 47:1 49:22 50:5,6,17,19 51:9 50:25,10 69:12 50:25,6,17,19 51:9 50:25,10 69:12 50:25,6,17,19 51:9 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:25,10 69:12 50:22 50:25,10 69:12 5 |
| 106:12 salary 99:21 100:1 sale 4:1 49:10 51:10,19 52:4.8 53:3 54:1,7 55:8 55:10 56:14 57:1 sales 104:12 116:5 satisfying 5:8 Saturday 35:7,8 67:6,12,17 69:2,5 70:11,17,22 71:7 70:11,17,22 71:7 71:10,13,16 73:2 saying 15:14 37:3 61:3 89:14 96:10 99:8 says 4:16 38:15 39:1 52:12 55:2 81:7,9 10,12,13 39:1 52:12 55:2 85:7,9 10,12,13 85:7,9 10,12,13 85:15,15,18 2:18 3:13,15 6:4 77:7 8:19,22 9:5 10:2,5,7,10,13,18 15:16,17,20 16:3 16:7,10,12,14,21 17:30 11:30 16:15 11:16,17,20 16:3 16:7,10,12,14,21 17:30 11:30 16:15 11:30 11:30 16:15 11:30 11:30 16:30 16:30 16:7,10,12,14,21 17:30 11:30 16:30 16:7,10,12,14,21 17:30 11:30 16:30 16:7,10,12,14,21 17:30 11:30 16:30 16:7,10,12,14,21 12:10,13,18 15:16,17,20 16:3 16:7,10,12,14,21 12:10,13,18 15:16,17,20 16:3 16:7,10,12,14,21 12:10,13,18 15:16,17,20 22:9,12 2:17,20 22:9,12 2:11,20,22 9:12 2:18,22 23:4,9 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18,26:3,17 104:8 104:8 104:2 12:11 2 |
| Salary 99:21 100:1 sale 4:1 49:10 |
| sale 4:1 49:10 53:3 54:1,7 55:8 self-adhesive 39:19 simply 40:2 41:14,17,18 51:18 111:9,13 sales 104:12 116:5 satisfying 5:8 59:10 60:8 65:11 59:10 60:8 65:11 59:10 60:8 65:12 self 104:11,12 simply 40:2 41:14,17,18 51:18 specific 35:16 82:19 82:19 115:13 116:22 single 57:4 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 82:19 |
| Simultaneous 82:2 specific 35:16 Satisfying 5:8 Saturday 35:7,8 65:20 66:21 67:3 Saturday 35:7,8 52:13 Saturdays 35:5 70:11,17,227:17 semester 51:22 68:13 91:9 114:3 89:69:115 93:9 94:12,16 117:14 Simultaneous 82:2 specifically 50:22 semester 51:22 68:13 91:9 114:3 89:69:115 93:9 94:12,16 117:14 Simultaneous 82:2 single 57:4 Sir 15:17 59:1 Semester 51:22 68:13 91:9 114:3 89:69:115 93:9 94:12,16 117:14 Specifically 50:22 Semester 51:22 Se |
| sales 104:12 116:5 59:10 60:8 65:11 110:22 111:2 single 57:4 82:19 specifically 50:22 Saturday 35:7,8 67:6,12,17 69:2,5 semester 51:22 semester 51:22 single 57:4 si |
| Satisfying 5:8 65:20 66:21 67:3 selling 104:1 sir 15:17 59:1 specifically 50:22 specifically 50:24 specifically 50:22 |
| Saturday 35:7,8 67:6,12,17 69:2,5 semester 51:22 68:13 91:9 114:3 89:6 91:15 93:9 Saturdays 35:5 70:11,17,22 71:7 sent 22:3 68:13 91:9 114:3 89:6 91:15 93:9 saw 58:18 74:2 73:10 79:4,18 separate 7:18 41:12 sit 74:4 103:8 specificity 58:22 saying 15:14 37:3 80:3,13,16 81:14 80:3,13,16 81:14 September 38:9 sits 43:19 seculate 85:20 99:8 80:3,15,5 84:2 85:3,5 85:7,9,10,12,13 85:7,9,10,12,13 serious 114:7,22 120:3 speculation 81:12 speculate 85:20 8ays 4:16 38:15 85:7,9,10,12,13 85:7,9,10,12,13 serious 114:7,22 120:3 situation 32:5 48:4 spoke 57:21 62:10 spoke 57:21 62:10 spoke 57:21 62:10 spot 88:19 |
| Saturdays 70:11,17,22 71:7 sent 22:3 115:13 116:22 94:12,16 117:14 94:12,16 117:14 specificity 58:22 speculate 86:4 specificity 58:22 speculation 81:12 specificity 58:22 speculation 81:12 speculation 81:12 speculation 81:12 speculation 81:12 specificity 58:22 speculation 81:12 specificity 58:22 speculation 81:12 specificity |
| Saturdays 35:5 saw 58:18 74:2 saying 15:14 37:3 61:3 89:14 96:10 99:8 71:10,13,16 73:2 73:10 79:4,18 80:3,13,16 81:14 81:18 82:1,4,9,22 83.5 84:2 85:3,5 82.5 84:2 85:3,5 81:5 84:2,7 94:12 103:16 Scahill 2:15,15,18 2:18 3:13,15 6:4 77:7 8:19,22 9:5 10:2,5,7,10,13,18 15:16,17,20 16:3 16:7,10,12,14,21 17:3,9 18:4,9,15 18:19 19:1,6,10 19:13,16 20:7,11 20:19 21:1,5,9,12 21:17,20 22:9,12 21:17,20 22:9,12 21:17,20 22:9,12 22:18,22 23:4,9 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 71:10,13,16 73:2 73:10 79:4,18 80:3,13,16 73:2 73:10 79:4,18 80:3,13,16 73:2 73:10 79:4,18 80:3,13,16 81:14 88:14,49,22 8september 38:9 52:9,14,18 sits 43:19 speculation 81:12 spent 63:11 spoke 57:21 62:10 spot 86:14 speculation 32:5 48:4 |
| saw 58:18 74:2 73:10 79:4,18 109:8 114:10 site 81:6 speculate 85:20 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 86:4 |
| saying 15:14 37:3 80:3,13,16 81:14 September 38:9 sits 43:19 86:4 86:4 99:8 83:2,5 84:2 85:3,5 85:7,9,10,12,13 19:8 serious 114:7,22 120:3 situation 32:5 48:4 speculation 81:12 speculation 81 |
| Says 4:16 38:15 99:1 81:18 82:1,4,9,22 83:2,5 84:2 85:3,5 82:3,5 82:3,5 82:3,5 85:7,9,10,12,13 85:17,21 86:2,7 94:12 103:16 52:10 55:2 85:7,9,10,12,13 85:17,21 86:2,7 94:12 103:16 52:10 10:10:9 120:3 situation 32:5 48:4 13:16 114:9 spoke 57:21 62:10 spoke 61:10:10 spoke 61:10:10:10 spoke 61:10 spoke 61:10 spoke 61:10 spoke 61:10 spoke 61:10 spoke 61:10 spoke |
| 838 83:2,5 84:2 85:3,5 serious 114:7,22 120:3 spent 63:11 83ys 4:16 38:15 85:7,9,10,12,13 85:7,9,10,12,13 seriously 114:3 situation 32:5 48:4 spoke 57:21 62:10 spoke 57:21 |
| says 4:16 38:15 85:7,9,10,12,13 119:8 situation 32:5 48:4 spoke 57:21 62:10 39:1 52:12 55:2 85:17,21 86:2,7 91:11 94:5,10 seriously 114:3 113:16 114:9 spot 88:19 94:12 103:16 95:5 96:14 97:13 106:15 119:16 serve 116:16 small 29:16 staff 20:2 22:5 Scahill 2:15,15,18 106:15 119:16 server 75:21 smart 67:18 79:20 39:17 21 84:5 85:1 114:6 server 75:20 76:21 81:10 82:7 83:9 standard 38:11 40:13,10 10,12,14,21 114:6 serving 66:5 113:21 80ition 60:22 stands 106:18 16:7,10,12,14,21 17:19 24:5 scheduled 4:21 setting 3:20 23:7 32:3,19 39:7 49:4 51:2,22 18:19 19:1,5,9,12 17:19 24:5 schedules 21:6 scheduling 94:20 share 3:17 somewhat 17:13 started 19:18 25:4 22:18,22 23:4,9 12:12 scratch 110:12 shine 34:15 16:18,21 18:6 State 2:13 25:11,18 26:3,10 36:21,10 40:13,20 41:2,17 42:20 44:16 58:20 statement 22:11 25:12 62:2 52:12 62:2 |
| 39:1 52:12 55:2 85:17,21 86:2,7 91:11 94:5,10 95:5 96:14 97:13 106:15 119:16 Scahill 2:15,15,18 2:18 3:13,15 6:4 7:7 8:19,22 9:5 10:2,5,7,10,13,18 15:16,17,20 16:3 16:7,10,12,14,21 17:3,9 18:4,9,15 18:19 19:1,6,10 19:13,16 20:7,11 20:19 21:1,5,9,12 21:17,20 22:9,12 22:18,22 23:4,9 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 38:11 94:15,10 94:19 11:15 12:11 39:10 seriously 114:3 seriously |
| 81:5 83:15 84:2,7 94:12 103:16 91:11 94:5,10 95:5 96:14 97:13 serve 116:16 served 114:8 server 75:21 smart 67:18 social 80:14,21 service 75:20 76:21 114:6 scanners 28:19,20 16:7,10,12,14,21 17:3,9 18:4,9,15 18:19 19:1,6,10 19:13,16 20:7,11 20:19 21:1,5,9,12 21:17,20 22:9,12 22:18,22 23:4,9 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 serve 116:16 served 114:8 server 75:21 smart 67:18 social 80:14,21 shine 34:15 serving 66:5 113:21 sold 77:18 social 80:14,21 standpoint 63:21 standpoin |
| 94:12 103:16 95:5 96:14 97:13 served 114:8 small 29:16 51:14,15 78:7,22 Scahill 2:15,15,18 95:5 96:14 97:13 server 75:21 smart 67:18 social 80:14,21 standard 38:11 2:18 3:13,15 6:4 77:21 84:5 85:1 94:19 116:17 social 80:14,21 standard 38:11 10:2,5,7,10,13,18 114:6 94:19 116:17 sold 77:18 97:6 107:20 114:6 schedule 86:15 serving 66:5 113:21 solution 60:22 stands 106:18 12:6 scheduled 4:21 set 47:6 somebody 31:21 start 2:9,10 19:5,20 19:13,16 20:7,11 17:19 24:5 shape 70:12 schedules 21:6 scheduling 94:20 share 3:17 somewhat 17:13 started 19:18 25:4 22:18,22 23:4,9 23:15,18,21 24:4 scratch 110:12 schort 1:19 40:10 26:21 27:1 37:11 42:20 44:16 58:20 25:11,18 26:3,10 104:8 41:22 42:4,8,11 42:20 44:16 58:20 statement 22:11 |
| Scahill 2:15,15,18 106:15 119:16 server 75:21 smart 67:18 79:20 2:18 3:13,15 6:4 7:21 84:5 85:1 5ervice 75:20 76:21 81:10 82:7 83:9 standard 38:11 10:2,5,7,10,13,18 114:6 94:19 116:17 80d 77:18 97:6 107:20 15:16,17,20 16:3 114:6 scanners 28:19,20 119:10 Solely 74:11 118:17 121:12 16:7,10,12,14,21 schedule 86:15 122:6 set 47:6 somebody 31:21 stands 106:18 19:13,16 20:7,11 20:19 21:1,5,9,12 schedules 21:6 schedules 21:6 share 3:17 somewhat 17:13 started 19:18 25:4 22:18,22 23:4,9 12:12 shine 34:15 State 2:13 State 2:13 23:15,18,21 24:4 24:12,17 25:3,7 Scond 11:15 12:11 40:13,20 41:2,17 42:20 44:16 58:20 statement 22:11 25:11,18 26:3,10 104:8 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 2:18 3:13,15 6:4 Scahill's 8:17 59:16 servers 79:20 social 80:14,21 standard 38:11 7:7 8:19,22 9:5 10:2,5,7,10,13,18 114:6 94:19 116:17 81:10 82:7 83:9 97:6 107:20 15:16,17,20 16:3 16:7,10,12,14,21 19:10 schedule 86:15 19:10 sold 77:18 97:6 107:20 17:3,9 18:4,9,15 122:6 schedule 4:21 set 47:6 somebody 31:21 start 2:9,10 19:5,20 19:13,16 20:7,11 20:19 21:1,5,9,12 schedules 21:6 schedules 21:6 share 3:17 somewhat 17:13 started 19:18 25:4 21:17,20 22:9,12 12:12 scratch 110:12 shine 34:15 SHORT 1:19 40:10 26:21 27:1 37:11 25:19,19 24:12,17 25:3,7 25:11,18 26:3,10 104:8 40:13,20 41:2,17 42:20 44:16 58:20 statement 22:11 25:12,62:2 |
| 7:7 8:19,22 9:5 10:2,5,7,10,13,18 15:16,17,20 16:3 16:7,10,12,14,21 17:3,9 18:4,9,15 18:19 19:1,6,10 19:13,16 20:7,11 20:19 21:15,9,12 21:17,20 22:9,12 22:18,22 23:4,9 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 77:21 84:5 85:1 114:6 scanners 28:19,20 schedule 86:15 119:10 service 75:20 76:21 94:19 116:17 119:10 serving 66:5 113:21 solution 60:22 stands 106:18 serving 66:5 113:21 solution 60:22 stands 106:18 serving 66:5 113:21 solution 60:22 stands 106:18 start 2:9,10 19:5,20 49:4 51:2,22 63:18 73:10 75:22 share 3:17 sharing 107:12 shine 34:15 SHORT 1:19 40:10 40:13,20 41:2,17 41:22 42:4,8,11 40:13,20 41:2,17 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 10:2,5,7,10,13,18 114:6 94:19 116:17 sold 77:18 97:6 107:20 15:16,17,20 16:3 16:7,10,12,14,21 schedule 86:15 119:10 solution 60:22 stands 106:18 17:3,9 18:4,9,15 122:6 scheduled 4:21 set 47:6 somebody 31:21 start 2:9,10 19:5,20 19:13,16 20:7,11 20:19 21:1,5,9,12 schedules 21:6 shape 70:12 92:21,21 63:18 73:10 75:22 21:17,20 22:9,12 22:18,22 23:4,9 121:12 sharing 107:12 sorry 2:16 9:17 25:19,19 22:18,21 24:4 24:12,17 25:3,7 Second 11:15 12:11 40:13,20 41:2,17 42:20 44:16 58:20 stated 50:19 51:8 25:11,18 26:3,10 104:8 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 15:16,17,20 16:3 scanners 28:19,20 119:10 schedule 74:11 stands 106:18 16:7,10,12,14,21 17:3,9 18:4,9,15 122:6 set 47:6 somebody 31:21 start 2:9,10 19:5,20 19:13,16 20:7,11 20:19 21:1,5,9,12 schedules 21:6 shape 70:12 92:21,21 63:18 73:10 75:22 21:17,20 22:9,12 scheduling 94:20 sharing 107:12 somewhat 17:13 started 19:18 25:4 22:18,22 23:4,9 121:12 shine 34:15 16:18,21 18:6 State 2:13 23:15,18,21 24:4 scratch 110:12 SHORT 1:19 40:10 26:21 27:1 37:11 42:20 44:16 58:20 25:11,18 26:3,10 104:8 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 16:7,10,12,14,21 schedule 86:15 serving 66:5 113:21 solution 60:22 stands 106:18 17:3,9 18:4,9,15 18:19 19:1,6,10 scheduled 4:21 setting 3:20 23:7 32:3,19 39:7 49:4 51:2,22 19:13,16 20:7,11 17:19 24:5 shape 70:12 92:21,21 63:18 73:10 75:22 20:19 21:1,5,9,12 schedules 21:6 share 3:17 somewhat 17:13 started 19:18 25:4 21:17,20 22:9,12 scheduling 94:20 sharing 107:12 sorry 2:16 9:17 25:19,19 23:15,18,21 24:4 scratch 110:12 SHORT 1:19 40:10 26:21 27:1 37:11 stated 50:19 51:8 24:12,17 25:3,7 Second 11:15 12:11 40:13,20 41:2,17 42:20 44:16 58:20 statement 22:11 25:11,18 26:3,10 104:8 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 17:3,9 18:4,9,15 122:6 set 47:6 somebody 31:21 start 2:9,10 19:5,20 18:19 19:1,6,10 19:13,16 20:7,11 17:19 24:5 shape 70:12 92:21,21 63:18 73:10 75:22 20:19 21:1,5,9,12 schedules 21:6 share 3:17 somewhat 17:13 started 19:18 25:4 22:18,22 23:4,9 121:12 shine 34:15 shine 34:15 16:18,21 18:6 State 2:13 23:15,18,21 24:4 scratch 110:12 Second 11:15 12:11 40:13,20 41:2,17 42:20 44:16 58:20 statement 22:11 25:11,18 26:3,10 104:8 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 18:19 19:1,6,10 scheduled 4:21 setting 3:20 23:7 32:3,19 39:7 49:4 51:2,22 19:13,16 20:7,11 17:19 24:5 shape 70:12 92:21,21 63:18 73:10 75:22 20:19 21:1,5,9,12 schedules 21:6 share 3:17 somewhat 17:13 started 19:18 25:4 21:17,20 22:9,12 121:12 shine 34:15 5tate 2:13 23:15,18,21 24:4 scratch 110:12 SHORT 1:19 40:10 26:21 27:1 37:11 stated 50:19 51:8 25:11,18 26:3,10 104:8 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 19:13,16 20:7,11 17:19 24:5 shape 70:12 92:21,21 63:18 73:10 75:22 20:19 21:1,5,9,12 schedules 21:6 share 3:17 somewhat 17:13 started 19:18 25:4 21:17,20 22:9,12 121:12 shine 34:15 sorry 2:16 9:17 25:19,19 23:15,18,21 24:4 scratch 110:12 SHORT 1:19 40:10 26:21 27:1 37:11 stated 50:19 51:8 25:11,18 26:3,10 104:8 40:13,20 41:2,17 42:20 44:16 58:20 statement 22:11 25:12 62:2 |
| 20:17,20 22:9,12 21:17,20 22:9,12 22:18,22 23:4,9 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 |
| 22:18,22 23:4,9 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 21:12 scratch 110:12 Second 11:15 12:11 24:12,17 25:3,7 25:11,18 26:3,10 121:12 shine 34:15 SHORT 1:19 40:10 40:13,20 41:2,17 41:22 42:4,8,11 40:13,20 41:2,17 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 23:15,18,21 24:4 24:12,17 25:3,7 25:11,18 26:3,10 |
| 24:12,17 25:3,7 25:11,18 26:3,10 Second 11:15 12:11 40:13,20 41:2,17 42:20 44:16 58:20 statement 22:11 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 25:11,18 26:3,10 104:8 41:22 42:4,8,11 63:22 68:12 78:17 25:12 62:2 |
| 25.11,10 20.5,10 |
| |
| 26:13,16,19 27:1 security 3:19 22:4 42:16 110:21 79:8,10,14 83:5 states 59:5 |
| 27:5,13 28:8,11 |
| 29:13,15,19 30:1 39:12 51:4,13,15 shortcut 66:7 112:21 115:8,15 statute 118:8 119:5 |
| 30:6,11 31:12 53:5 59:3 61:4 shortcuts 102:11 120:20 Steakhouse 75:22 |
| 32:12,16,19 33:4 79:20 shortly 120:12 sort 7:1 17:6 19:20 stems 42:21 |
| 33:9,12,18,21 see 16:16 34:12,16 show 13:17 58:1 19:21 22:11 24:20 step 121:2 |
| 34:5,11,22 35:3,8 |
| 35:11,15,18 36:12 75:2,5 80:3 90:17 showed 36:4 46:9 60:1 69:15 stick 39:20 122:6 |
| 36:18 37:2,5,10 90:19 99:6 101:19 shows 114:16 70:2 74:14 88:13 stinks 63:22 |
| 37:13 38:8,11,20 102:18 103:5,9 side 34:13 68:4 119:2 stop 68:18,19 105:1 |
| |

| | | = | l. . | l |
|----------------------------|---------------------|-------------------|---------------------------|---------------------------|
| 105:4 | table 45:19 | 111:5 115:3 | times 34:13 40:14 | 33:5 76:5,7,8 |
| stops 68:4 | tactic 63:1 | 116:22 117:4 | 57:19 58:16,17 | Twitter 80:19 |
| straightened 28:14 | tagged 55:8,12 84:7 | 120:8,10,10 121:8 | 61:8 | two 53:16 61:8 |
| streamline 13:10 | take 9:10 23:22 | 121:10 122:8,15 | to-day 20:1 | 63:19 64:5 66:2 |
| Street 1:7,13 2:6 | 29:10 39:6 46:13 | 122:16 | today 6:8 121:3 | 74:1 76:14,16 |
| 11:15 12:11 83:14 | 86:19 87:5 88:15 | thing 29:8 39:19 | told 50:6 62:11,13 | 89:15 96:11,18 |
| stretch 87:22 | 99:21 100:1 101:4 | 58:8 70:7 81:10 | 70:12 120:19 | 114:10 |
| strictly 38:22 | 114:3,22 | things 4:14 13:18 | top 67:21 101:18 | type 30:14 |
| stringent 27:6,15 | taken 9:5 53:6 | 26:4 28:13,22 | total 49:14 52:21 | types 38:14 113:8 |
| struggling 99:7 | 102:11 114:2 | 29:3,5,15,16 | 53:10 | typically 57:2 |
| student 50:13 | takes 69:18 83:22 | 30:15 31:3 34:15 | touching 49:5 | Tyvek 39:15 |
| students 17:20 36:9 | talk 43:20 71:9 | 52:15 56:10 64:20 | tourism 116:10 | |
| 57:18,20 | 88:2 103:8 105:6 | 74:1 78:16 80:2 | town 50:7,9 66:10 | U |
| stupid 70:8 | 116:9 | 81:10 91:11,16 | track 110:6 113:6 | UK 98:19 |
| submit 12:8 118:6 | talked 21:14 | 94:2,13 97:1 | 113:12 114:11,12 | ultimately 81:19 |
| submitted 119:1 | talking 37:7 63:12 | 115:14 | 114:15,15 115:20 | 109:20 |
| subsequently 50:10 | 69:11 | think 5:7 9:19,21 | 115:22 | um-hum 2:19 4:18 |
| successful 66:13 | talks 57:9 | 14:22 23:3 29:9 | train 93:4 | unable 53:18 |
| 69:18 | targeting 116:9 | 31:21 34:18 42:18 | trained 23:20 24:1 | underage 17:17 |
| suggests 52:16 | tasks 17:10 | 45:18,19 46:8 | 24:11 25:10,15 | 21:15 24:2 35:14 |
| suicide 71:2 | team 58:9 | 48:2,3,16,19 | 29:12,18 30:5 | 38:15 39:8 43:4 |
| Suite 1:13 | tear 39:21 | 49:17,18 53:9 | 51:4 93:2,3 | 45:4 49:15 70:8 |
| summarize 13:1 | tell 12:3 30:4 47:3 | 56:12 60:16,18 | training 9:9 22:4 | 104:2,14 119:10 |
| 43:2 | 48:5 65:4 86:11 | 61:5,17 67:1 | 23:17 24:6,13,16 | understand 12:17 |
| summary 7:2 9:21 | 87:5 114:1,21 | 71:18 80:11 88:22 | 24:18,18,19 25:1 | 15:13 38:5 48:3 |
| 56:3 | 120:4,4 | 90:6 105:14 | 25:1,4,20,22 28:5 | 48:10 63:13 64:6 |
| suppose 52:17 | telling 29:12 | 119:16,21 121:22 | 28:6,6 29:22 30:9 | 64:19 65:9,18 |
| supposed 63:16 | 102:10 103:18 | third 66:2 | 30:21 33:20 51:14 | 67:4,6 72:15 |
| supposing 81:17 | tells 102:8 119:18 | thought 6:22 7:3 | 53:5 61:4 79:19 | 81:13 93:5 100:18 |
| sure 10:19,22 16:19 | term 108:12 | 27:9 83:21 122:2 | 80:1 92:19 98:15 | 111:21 112:3 |
| 34:8 44:3 47:15 | terms 6:13,19 7:4 | thousand 46:21 | transaction 11:21 | 120:5 |
| 69:10 72:10,15 | 43:10 47:2 72:8 | three 31:18 36:13 | 13:6 15:9 | understanding |
| 83:11 86:11 87:18 | 91:12,13 97:12 | 36:14 38:13 49:9 | transportation | 44:18 45:2 97:7 |
| 88:8 92:9 101:21 | 100:19 120:14,15 | 54:5 63:17 76:16 | 5:16,16 9:3 75:19 | understood 95:12 |
| 113:11 121:5 | terribly 14:16 | throw 46:20 | tried 71:6 | 96:4 120:9 |
| surprise 9:22 | 72:10 | throwing 46:17 | trouble 89:13 | underwent 114:7 |
| surprised 5:1 | testifying 9:15 | thrown 57:11 | troubled 48:4 | Unfortunately |
| surveillance 22:5 | testimony 46:13 | time 19:2 20:8,12 | troubling 118:17 | 23:15 55:4 |
| 51:15 | Texas 80:22 81:8 | 20:17 32:8 33:13 | true 21:14 | university 17:13 |
| suspension 117:17 | thank 3:9 12:2 | 36:5,11 56:12 | trust 12:4 | 18:3 20:4,18,20 |
| Swan 13:20 15:5 | 13:14 15:12,15 | 57:4 66:1 68:3 | try 21:20 56:11 | 21:2,4 36:8 50:11 |
| sworn 46:13 | 16:17 18:20 34:17 | 70:6 73:8 83:22 | trying 17:14 45:17 | 50:13 52:1 59:15 |
| synopsis 53:20 | 34:21 37:14 40:7 | 86:16 98:22 | 60:16,17 104:13 | 70:10 71:14 |
| l—— <u>-</u> | 42:16 58:14 77:19 | 104:22 116:3 | turned 53:13,14 | unruly 41:8 |
| T | 80:10 86:8 90:20 | 120:15,17,21 | 73:1 | updated 55:1 84:11 |
| t/a 1:6 | 91:3 108:15,16 | timely 47:17 | twice 6:16 17:19 | upside 53:13,15 |
| | | | | |
| | | | | |

| use 30:20 57:6 59:2 | 67:1 70:12 71:2 | 53:12,13,14,19 | 2012 19:3 20:17 | 7 |
|----------------------------|---------------------------|--|----------------------------|----------------------|
| 59:5 | 72:8 | writing 64:12 | 31:5,10,13,14 | |
| utilizing 31:19 | ways 17:15 21:21 | | 32:14 33:11,22 | 8 |
| | we're 45:17 105:6 | X | 34:1 38:9 49:7,12 | 8 16:10,12,13 |
| V | weak 90:18 | | 51:6,8,20 52:3,9 | 8,000 116:12 |
| vague 64:16 | wearing 53:18 | Y | 52:14 53:22 54:9 | |
| vagueness 44:22 | website 82:16 83:3 | yeah 19:6 119:18 | 56:5 88:2 117:10 | 9 |
| valet 66:9 108:21 | 83:13 | year 53:18 56:5 | 2013 54:15 | 9:30 2:4 |
| valuable 119:17 | week 35:1 76:5,7,8 | year-olds 53:11 | 2014 1:10 54:16 | 93491 1:8 2:7 |
| varied 38:17 | 121:4,4 | yearly 17:19 | 21 22:7 23:13,14 | |
| venture 33:1 | weekend 50:7 | years 5:19 76:14,16 | 26:20 27:7 38:15 | |
| ventures 94:21 | weekends 17:12 | 99:3 | 38:17 39:1 49:17 | |
| verify 12:4 55:7 | welcome 40:12 | years-old 52:22 | 50:21 51:17 52:22 | |
| violation 115:2 | 64:12 | young 90:19 | 53:11,18 54:6 | |
| violations 114:8,17 | went 8:3 13:7 36:1 | | 56:18 61:10 69:19 | |
| Virginia 5:20 20:13 | 49:13 50:10 52:20 | Z | 89:14 | |
| 77:1 111:9,14 | 61:9 | 0 | 21s 61:6 69:9,19 | |
| visits 7:11 | weren't 25:9,15 | | 2231 68:8 | |
| vote 43:11 | 33:12 40:2 55:6 | 1 | 237 1:7 2:6 83:14 | |
| | whatsoever 14:1 | 1 53:22 54:9,15 | 25 52:9,14 104:16 | |
| W | 27:8 39:8 69:13 | 1:00 121:12 | 25th 52:18 | |
| Wainer 51:7 52:4 | 70:11 | 1:30 121:12 1:30 121:17,18,21 | 26 49:11 51:20 52:3 | |
| 52:16 | wife 105:2 | 122:10 | 52:20 84:7 88:2 | |
| wait 57:2 85:22 | Williams 81:1,13 | 10:45 2:2 | 117:10 | |
| 112:19 | words 66:18 | 11 52:21 | 26th 53:2,20 54:17 | |
| walk 53:18 63:17 | work 16:20,21 | 12:17 122:20 | 29 1:10 | |
| want 4:2 9:14 44:3 | 27:16 60:17 68:19 | 14 49:14 | 2nd 1:7 2:6 83:14 | |
| 45:6 47:15 56:6 | 68:19 79:6 80:3 | 14th 1:12 | | |
| 60:6 61:15 63:4 | 83:20 92:17 110:4 | 15 6:8 93:17 | 3 | |
| 64:17,20 65:20 | 116:19 | 17 51:6 | 30 56:16 57:20 | |
| 66:22 67:12 68:21 | worked 5:18 9:1 | 18 50:20,22 53:14 | 36 3:2 99:17 | |
| 84:15 85:9 87:8 | 10:13 15:18 17:17 | 61:1 110:10 | | |
| 87:12,20 94:11 | 18:5 27:17 28:21 | 180 65:13 | 4 | |
| 96:8 112:18,19 | 75:7,7 110:11 | 1998 66:7 76:19 | 400S 1:13 | |
| 119:7 120:3 | working 3:18 33:1 | 1st 83:16,17 | 44 104:16 | |
| wanted 4:4 26:4 | 40:21 42:1,9 | | 49 3:17 65:20 99:5 | |
| 51:12 56:11 108:1 | 52:12 54:2 67:16 | 2 | 99:16 100:19 | |
| wants 13:12 | 68:6,21 99:19 | 2 52:11 | 105:16 106:6 | |
| Washington 1:13 | 100:3 110:10 | 20 56:16 | 107:3,8 | |
| wasn't 18:15 22:21 | worth 99:16,17 | 2000 1:12 19:5 | 5 | |
| 26:5,9 27:22 | wouldn't 41:9 | 20009 1:13 | 5 54:16 | |
| 36:20 41:16,21 | 90:16 91:20 98:11 | 2004 19:13,17 | 5 54:10 5th 54:13 83:19 | |
| 62:15 | wristband 38:15,17 | 2005 77:17 | 34. 13 83.19 | |
| watch 73:8 | 39:2,8 | 2009 77:18 | 6 | |
| Watson 78:11 | wristbands 31:2 | 2009/2010 20:8 | 6 19:13,17 | |
| way 5:8 7:20 24:14 | 38:10,12,14 49:17 | 2010 19:5,6,7 | 62 109:4,5,16,16,20 | |
| 31:1 48:8,19 66:3 | | | 2 107.1,5,10,10,20 | |
| | | | | |